



DATE: FEBRUARY 27, 2017

STATE OF VERMONT

DEPARTMENT OF VERMONT HEALTH ACCESS

Division of Health Services and Managed Care

SEALED BID

REQUEST FOR PROPOSALS

TITLE: RADIOLOGY BENEFIT MANAGEMENT

REQUISITION NUMBER: 03410-230-17

TABLE OF CONTENTS

CHAPTER 1 INFORMATION FOR THE BIDDER	3
1. GENERAL PROVISIONS.....	4
1.1. INTRODUCTION	4
1.2. SCHEDULE of EVENTS	4
1.3. SINGLE POINT of CONTACT.....	5
1.4. QUESTION and ANSWER PERIOD.....	5
1.5. INSTRUCTIONS to BIDDERS	5
1.6. FACSIMILE COMMUNICATION	6
1.7. BID OPENING	6
1.8. PUBLIC RECORD	7
1.9. COSTS of PROPOSAL PREPARATION.....	7
1.10. RECEIPT of INSUFFICIENT COMPETITIVE PROPOSALS	7
1.11. NON-RESPONSIVE PROPOSALS/WAIVER OF MINOR IRREGULARITIES.....	8
1.12. RFP AMENDMENTS	8
1.13. Rejection RIGHTS.....	8
1.14. AUTHORITY to BIND DVHA.....	8
2. PROPOSAL REVIEW	8
2.1. SCORING.....	8
2.2. SELECTION of the APPARENTLY SUCCESSFUL BIDDER.....	10
2.3. NOTIFICATION of AWARD.....	10
3. CONTRACT DEVELOPMENT	10
3.1. CONTRACT TERM.....	10
3.2. CONTRACT stipulations.....	10
3.3. REMITTANCE of PAYMENT.....	10
3.4. Contract Acceptance.....	10
4. STATE AND AGENCY CUSTOMARY CONTRACTING PROVISIONS	10
CHAPTER 2 INFORMATION FROM THE BIDDER.....	27
1. QUALITY OF BIDDER'S EXPERIENCE	28
2. BIDDER'S CAPACITY.....	28
CHAPTER 3 TECHNICAL PROPOSAL/PROGRAM SPECIFICATIONS	29
1. ATTACHMENT A SPECIFICATION OF WORK TO BE PERFORMED	30
1.1. Technical Proposal.....	30
1.1.1. Description of Services.....	30
1.1.2. Policy and Procedures.....	33
2. ATTACHMENT B PROGRAM COSTS/PAYMENT PROVISIONS.....	36
2.1. PROGRAM COSTS	36
2.2. CONTRACT VALUE/QUANTITY	36
2.3. PERFORMANCE GUARANTEES	36
VENDOR AGREES TO COMPLY WITH PERFORMANCE STANDARDS RELATED TO PERFORMANCE OF ITS DUTIES AND OBLIGATIONS UNDER THIS AGREEMENT.....	36
(A) GUARANTEE: THE TELEPHONE ABANDON RATE WILL NOT EXCEED FIVE PERCENT (5%). IF THE TELEPHONE ABANDON RATE EXCEEDS 5%, THE SERVICE FEE FOR THE SUBSEQUENT MONTH(S) WILL FACE LIQUIDATED DAMAGES IN THE AMOUNT OF \$1,000. THE STATE SHALL REINSTATE PAYMENT OF THE FULL SERVICE FEE IN THE SUBSEQUENT MONTH AFTER THE VENDOR'S TELEPHONE ABANDON RATE DROPS TO 5% OR LESS.....	37
2.4. INVOICES.....	37
APPENDIX A REQUIRED GENERAL FORMS.....	38
REQUEST FOR PROPOSAL	39
CERTIFICATIONS AND ASSURANCES	40
RATE SHEET	41

APPENDIX B REQUIRED COVER SHEET AND REPORTING FORMS 42
 APPLICANT INFORMATION SHEET 43
 SUMMARY OF FUNDS 44
 SCHEDULE A: SUMMARY OF COSTS 45
 SCHEDULE B DETAIL OF EXPENSES 47
 SCHEDULE C ALLOCATION OF EXPENSES..... 47
 SCHEDULE D RELATED PARTY DISCLOSURE 47
ACT 156, SECTION E.309.1..... 48

CHAPTER 1
INFORMATION FOR THE BIDDER

1. **GENERAL PROVISIONS**

1.1. **INTRODUCTION**

The Department of Vermont Health Access (Clinical Unit), (hereinafter called DVHA) is seeking to establish service agreements with one (or more) companies that can provide Radiology benefit management.

As part of 2011 Act 156 (SFY'11), the legislature allowed the DVHA to institute a prior authorization (PA) process for high-tech imaging, including scans such as: computed tomography (CT), computed tomographic angiography (CTA), magnetic resonance imaging (MRI), magnetic resonance angiography (MRA), positron emission tomography (PET), and positron emission tomography-computed. A high-tech imaging prior authorization program was implemented on September 1, 2010 and to date all service performance indicators are positive. Additionally, in October 2016 DVHA also instituted a PA process on the following cardiology services: Nuclear Stress Tests, Myocardial Perfusion Images, Stress Echocardiograms and Echocardiography Studies.

The DVHA is now accepting proposals of Vendors who can provide to the State full radiology benefit management services for the entire Medicaid Fee-for-Service (FFS) population in Vermont, including:

- Management of all prior authorization requests submitted by VT-Medicaid providers on behalf of VT-Medicaid clients including determining medical necessity and quality through application of developed, proprietary evidence-based clinical guidelines
- Receipt and use of data files from Enterprises LLC (HPE), the VT-Medicaid fiscal agent/claims processing agent, for prior authorization processing
- Transmission of prior authorization data files to HPE for uploading to the MMIS
- Performance reporting
- Adherence to HIPAA Privacy and Security Regulations and law
- Acceptance testing

1.2. **SCHEDULE OF EVENTS**

The expected timetable, including the Proposal Due Date and other important dates are set forth below.

RFP Posted	February 27, 2017
Bidder's Questions Due	March 14, 2017 3:00 p.m EST
Dept. Response to Questions	March 20, 2017
Proposal Due/Closing Date	March 31, 2017 3:00 p.m. EST
Bid Opening	March 31, 2017 3:30 p.m. EST
Selection Notification	April 7, 2017
Commencement of Contract	July 1, 2017

1.3. SINGLE POINT OF CONTACT

All communications concerning this Request for Proposal (RFP) are to be addressed in writing to the attention of:

Meaghan Kelley

Email: meaghan.kelley@vermont.gov

Meaghan Kelley will be the sole contact for this proposal. Attempts by bidders to contact any other party could result in the rejection of their proposal.

1.4. QUESTION AND ANSWER PERIOD

Any vendor requiring clarification of any section of this proposal must submit specific questions in writing according to the Schedule listed in Section 1.2. Questions must be e-mailed to the RFP Contact listed in Section 1.3 of this proposal. Any question not raised in writing on or before the last day of the initial question period is waived. Responses to the questions sent will be posted to the Electronic Bulletin Board website.

1.5. INSTRUCTIONS TO BIDDERS

The Proposal Packet: A proposal packet is the entire package of information sent by one bidder in response to one or more program RFPs described in this document. Each bidder may submit only one proposal packet. A bidder may submit a proposal for more than one program in its packet. Each bidder may submit only one proposal in the catchment area called for in the RFP. If you send multiple proposals for the same program, DVHA will reject all of your proposals. Your proposal must include:

- 1.5.1. **Rate Sheet:** One rate sheet, found in Appendix A, indicating the programs for which you are submitting a proposal and the proposed rates.
- 1.5.2. **Certification and Assurances:** One copy of the signed Certifications and Assurances, found in Appendix A, signed by a person authorized to bind your Company to a contract.
- 1.5.3. **References:** Provide the names, addresses, and phone numbers of at least three companies with which you have transacted similar business in the last 12 months. You must include contact names who can talk knowledgeably about performance.
- 1.5.4. **Insurance certificate:** As part of the proposal packet the Bidder must provide current certificates of insurance of which may or may not meet the minimum requirements laid out in Attachment C, Section 8 of this document. **Any questions a bidder may have concerning the necessary insurance coverage must be raised during the question and answer period set out in section 1.4 of this document.** In the absence of a question, and upon contract negotiations the apparently successful bidder must provide a certificate of insurance that meets the minimum coverage specified in Attachment C, Section 8 of this document.
- 1.5.5. Any other attachments to the proposal labeled and attached.
- 1.5.6. **Letter of Submittal:** One letter of submittal, signed by a person authorized to bind your organization to a contract. Your letter must include:
 - 1.5.6.1. Identifying information about your organization and any sub-contractors. Include the name of the organization, names, addresses, telephone numbers, and address of principal officers and project/program leader, and a description of the type of organization you operate.
 - 1.5.6.2. A detailed list of all materials and enclosures being sent in the proposal.
 - 1.5.6.3. Any other statements you wish to convey to DVHA.

1.5.6.4. Any alternative contract language you wish to propose. If alternate contract language is longer than one page, attach it to your letter in a separate document.

1.5.7. Your proposal should respond to the following four identified areas (see Section 2-1_SCORING for more detail).

1.5.7.1. Quality of Bidder Experience

1.5.7.2. Bidder Capacity

1.5.7.3. Technical Proposal/Program Specifications

1.5.7.4. Program Costs

1.5.8. Performance Based Contract Guidelines: The State of Vermont is seeking a performance risk-based contract with a Vendor that includes specific quality and process performance measures and a return on investment (ROI). Specific performance measures improve accountability in the contracting process, because they provide an objective standard to determine whether the Vendor has successfully completed the contractual obligations and whether the services and/or products delivered meet quality standards. Please include within your proposal a sheet that outlines ROI and performance measures that your organization believes will satisfy the needs of the State.

1.5.9. Proposal Format:

1.5.9.1. Use standard 8.5" x 11" white paper. Documents must be single-spaced and use not less than a twelve point font.

1.5.9.2. Send the Program Proposal you are submitting using PDF, Microsoft Word, Word Perfect or straight text file formats in the proposal packet.

1.5.9.3. State your organization's name on each page of your program proposals and on any other information you are submitting.

1.5.9.4. Write the program proposal in the order given in the scoring criteria charts (bidder capacity, bidder experience, program specifications, and program costs).

1.5.9.5. Submit one (1) copy of a redacted version of the proposal (if applicable) and justification for the redactions per Section 1.8 Public Record below.

1.5.10. Closing Date & Proposal Packet Delivery:

1.5.10.1. Your proposal, submitted via email to Meaghan.Kelley@vermont.gov **no later than 3:00 PM, March 31, 2017.** Late responses shall not be accepted and shall automatically be disqualified from further consideration. The delivery of the proposal shall be at your sole risk to assure delivery at the designated office. DVHA does not take responsibility for any problems in delivery, either within or outside DVHA. Receipt by any other office or email address is not equivalent to receipt by DVHA.

1.6. **FACSIMILE COMMUNICATION**

You may use facsimile communication (FAX) for any communication required in this RFP - EXCEPT for your proposal. You may not send your proposal by facsimile communication.

1.7. **BID OPENING**

The bid opening will be held on March 31, 2017 at 3:30 PM at 280 State Drive, NOB 1 South, Waterbury VT 05671 and is open to the public. Typically, the State will open the bid, read the name and address of the bidder, and read the bid amount. Bid openings are open to members of the public. However no

further information which pertains to the bid will be available at that time other than the bid amount, name and address of the bidder. The State reserves the right to limit the information disclosed at the bid opening to the name and address of the bidder when, in its sole discretion, it is determined that the nature, type, or size of the bid is such that the State cannot immediately (at the opening) establish that the bids are in compliance with the RFP. As such, there will be cases in which the bid amount will not be read at the bid opening. Bid results are a public record however, the bid results are exempt from disclosure to the public until the award has been made and the contract is executed with the apparently successful bidder.

1.8. PUBLIC RECORD

All bid proposals and submitted information connected to this RFP may be subject to disclosure under the State's access to public records law. The successful bidder's response will become part of the official contract file. Once the contract is finalized, material associated with its negotiation is a matter of public record except for those materials that are specifically exempted under the law. One such exemption is material that constitutes trade secret, proprietary, or confidential information. If the response includes material that is considered by the bidder to be proprietary and confidential under 1 V.S.A., Ch. 5 Sec. 317, the bidder shall clearly designate the material as such prior to bid submission. The bidder must identify each page or section of the response that it believes is proprietary and confidential and provide a written explanation relating to each marked portion to justify the denial of a public record request should the State receive such a request. The letter must address the proprietary or confidential nature of each marked section, provide the legal authority relied on, and explain the harm that would occur should the material be disclosed. Under no circumstances can the entire response or price information be marked confidential. Responses so marked may not be considered and will be returned to the bidder.

1.8.1. All proposals shall become the property of the State.

1.8.2. All public records of DVHA may be disclosed, except that submitted bid documents shall not be released until the Vendor and DVHA have executed the contract. At that time, the unsuccessful bidders may request a copy of their own score sheets as well as request to view the apparently successful bidder's proposal at DVHA Central Office. The name of any Vendor submitting a response shall also be a matter of public record. Other persons or organizations may also make a request at that time or at a later date.

1.8.3. Consistent with state law, DVHA will not disclose submitted bid documents or RFP records until execution of the contract(s). At that time, upon receipt of a public records request, information about the competitive procurement may be subject to disclosure. DVHA will review the submitted bids and related materials and consider whether those portions specifically marked by a bidder as falling within one of the exceptions of 1 V.S.A., Ch. 5 Sec. 317 are legally exempt. If in DVHA's judgment pages or sections marked as proprietary or confidential are not proprietary or confidential, DVHA will contact the bidder to provide the bidder with an opportunity to prevent the disclosure of those marked portions of its bid.

1.9. COSTS OF PROPOSAL PREPARATION

DVHA will not pay any bidder costs associated with preparing or presenting any proposal in response to this RFP.

1.10. RECEIPT OF INSUFFICIENT COMPETITIVE PROPOSALS

If DVHA receives one or fewer responsive proposals as a result of this RFP, DVHA reserves the right to select the proposal which best meets DVHA's needs. Furthermore, DVHA reserves the right to reject all proposals. Such a decision may or may not result in reissuance of the RFP. Should a bidder be selected

as a result of this RFP, that bidder need not be the sole bidder but will be required to document their ability to meet the requirements identified in this RFP. DVHA reserves the right to obtain clarification or additional information necessary to properly evaluate a proposal or any part thereof. Failure of a bidder to respond to a request for additional information or clarification could result in rejection of that bidder's proposal.

1.11. NON-RESPONSIVE PROPOSALS/WAIVER OF MINOR IRREGULARITIES

Read all instructions carefully. If you do not comply with any part of this RFP, DVHA may, at its sole option, reject your proposal as non-responsive. DVHA reserves the right to waive minor irregularities contained in any proposal.

1.12. RFP AMENDMENTS

DVHA reserves the right to amend this RFP. DVHA will post any RFP amendments to the Electronic Bulletin Board (<http://www.vermontbidsystem.com>).

1.13. REJECTION RIGHTS

DVHA may, at any time and at its sole discretion and without penalty, reject any and all proposals for one or more of the following reasons or for any other reason deemed to be in the best interest of the State:

1.13.1. The failure of the bidder to adhere to one or more provisions established in this RFP.

1.13.2. The failure of the bidder to submit required information in the format specified in this RFP.

1.13.3. The failure of the bidder to adhere to generally accepted ethical and professional principles during the RFP process.

Read all instructions carefully. If you do not comply with any part of this RFP, DVHA may, at its sole option, reject your proposal as non-responsive. DVHA reserves the right to waive any requirements contained in this RFP.

1.14. AUTHORITY TO BIND DVHA

The Commissioner and Deputy Commissioners of DVHA (in parent AHS Secretary or Deputy Secretary) are the only persons who may legally commit DVHA to any contract agreements.

2. PROPOSAL REVIEW

A review team of knowledgeable individuals will evaluate each proposal. The team members will represent both the service area and central office if appropriate. The review team shall review all proposals for compliance with RFP procedural instructions. If the procedural instructions are not followed, the proposal shall be considered non-responsive. Non-responsive proposals will be eliminated from further evaluation.

2.1. SCORING

For each program proposal, the four sections outlined in this section (Quality of Bidder Experience, Bidder Capacity, Technical Proposal, and Program Costs) must be responded to in your proposal. Proposals will be scored by individual team members. Scoring is intended to clarify strengths and weaknesses of proposals relative to one another and to provide guidance to decision-makers. Each category within the Criteria for Scoring is weighted proportionally; it is not a guarantee that the bidder providing the lowest cost estimate to the State will be selected as the Apparently Successful Bidder(s). The sum of the scores of the members will become the proposal's final score. (See criteria for scoring on the following pages).

CRITERIA FOR SCORING	Total possible points
1 INFORMATION FROM THE BIDDER	
A. Quality of Bidder’s Experience	25
<ul style="list-style-type: none">Provide a description of the bidder’s contracting experience within the past five years providing like services as called for in this RFP. Specify targeted outcomes, the number of years and geographic areas served by the bidder.Describe the bidder’s experience with DVHA. If not currently operating in a DVHA district, describe bidder’s experience with like government agency. Please provide data on bidder performance on same or similar contracts, grants and collaborative activities.	15
<ul style="list-style-type: none">Please provide data on the number of individuals served, funds expended and sources of funds for same or similar services to those called for in this RFP.	10
B. Bidder’s Capacity to Perform	25
<ul style="list-style-type: none">Provide a description of the organizational structure of the bidder. Provide a staff organizational chart that identifies the major operational components of the organization, and the lines of authority and responsibility.Indicate how this program fits into the organization's structure.Identify the members of the applicant's Board of Directors.	10
<ul style="list-style-type: none">Organizational Quality – describe licensures or accreditations of the organization or other indicators of quality review that attest to the quality of bidder programs.	5
<ul style="list-style-type: none">Please include a detailed strategic plan as to how your company would build the program (include timelines, training plans if applicable) in your narrative.	5
<ul style="list-style-type: none">Experience Managing Contracts/Grants of Comparable Scale/Scope/Complexity. (include information on these funds in the Summary of Funding form in Appendix B)	5
2 TECHNICAL PROPOSAL/PROGRAM SPECIFICATIONS	
A. Responsiveness to Specifications	25
<ul style="list-style-type: none">Provide a description of how bidder will respond to program goals and legislative reporting requirements. (See page 45)Describe bidder’s research based approaches, how they will be employed, and how the bidder will evaluate its performance and quality.Describe how the bidder will ensure that all included services will be readily accessible and provided in a timely manner.	15
<ul style="list-style-type: none">Describe how the bidder will work with State offices and other community stakeholders (providers, organizations, and individuals).	5
<ul style="list-style-type: none">Describe how this program is supported by the bidder’s mission and other policies of the bidder.	5
B. Program Cost	25
Schedule A: Summary Program Costs <ul style="list-style-type: none">Use form Schedule A Budget Submittal Form to itemize your program costs.	15
Schedule B: Detail of Expenses <ul style="list-style-type: none">In narrative form explain how figures for salary, benefits, phone, mileage, buildings and facilities were determined.	5
Schedule C: Allocation Methods <ul style="list-style-type: none">In narrative form, describe your method for allocating your administrative costs (not to exceed 13%).	5
Schedule D: Related Party Disclosure <ul style="list-style-type: none">In narrative form, disclose all related party relationships including cost, purpose, and approval process.	0
OVERALL TOTAL SCORE	100

2.2. SELECTION OF THE APPARENTLY SUCCESSFUL BIDDER

The Review Team will evaluate the proposals based on responsiveness to RFP key points and forward the completed scoring tools as well as copies of the proposals to the Commissioner of DVHA for final review and determination of the Apparently Successful Bidder.

2.3. NOTIFICATION OF AWARD

DVHA will notify all bidders in writing of selection of the Apparently Successful Bidder(s).

DVHA will notify all bidders when the contract(s) resulting from this RFP are signed by posting to the Electronic Bulletin Board (<http://www.vermontbidsystem.com>).

3. CONTRACT DEVELOPMENT

3.1. CONTRACT TERM

Tentatively, the period of performance of the work to be performed as a result of this RFP is **July 1, 2017 – June 30, 2019**. DVHA has the option to continue to contract with the successful bidder pursuant to this RFP for up to two additional years.

3.2. CONTRACT STIPULATIONS

DVHA reserves the right to incorporate standard contract provisions which can be mutually agreed upon into any contract negotiated as a result of any proposal submitted in response to this RFP. These provisions may include such things as the normal day-to-day relationships with the vendor, but may not substantially alter the requirements of this RFP. Further, the successful vendor is to be aware that all material submitted in response to this RFP, as well as the RFP itself, may be incorporated as part of the final contract. The selected vendor will sign a contract with DVHA to provide the items named in their responses, at the prices listed. This contract will be subject to review throughout its term. DVHA will consider cancellation upon discovery that the selected vendor is in violation of any portion of the agreement, including an inability by the vendor to provide the products, support and/or service offered in their response. If two or more organizations' joint proposal is apparently successful, one organization must be designated as the Prime Bidder. The Prime Bidder will be DVHA's sole point of contact and will bear sole responsibility for performance under any resulting agreement.

3.3. REMITTANCE OF PAYMENT

Vendor must specify the address to which payments will be sent and provide a current W-9 to DVHA upon request.

3.4. CONTRACT ACCEPTANCE

If the Apparently Successful Bidder(s) refuses to sign the agreement within ten (10) business days of delivery, DVHA may cancel the selection and award to the next highest-ranked bidder(s).

4. STATE AND AGENCY CUSTOMARY CONTRACTING PROVISIONS

ATTACHMENT C: STANDARD STATE PROVISIONS FOR CONTRACTS AND GRANTS

REVISED JULY 1, 2016

1. Definitions: For purposes of this Attachment, "Party" shall mean the Contractor, Grantee or Subrecipient, with whom the State of Vermont is executing this Agreement and consistent with the form of the Agreement. "Agreement" shall mean the specific contract or grant to which this form is attached.

2. Entire Agreement: This Agreement, whether in the form of a Contract, State Funded Grant, or Federally Funded Grant, represents the entire agreement between the parties on the subject matter. All prior agreements, representations, statements, negotiations, and understandings shall have no effect.

3. Governing Law, Jurisdiction and Venue; No Waiver of Jury Trial: This Agreement will be governed by the laws of the State of Vermont. Any action or proceeding brought by either the State or the Party in connection with this Agreement shall be brought and enforced in the Superior Court of the State of Vermont, Civil Division,

Washington Unit. The Party irrevocably submits to the jurisdiction of this court for any action or proceeding regarding this Agreement. The Party agrees that it must first exhaust any applicable administrative remedies with respect to any cause of action that it may have against the State with regard to its performance under the Agreement.

Party agrees that the State shall not be required to submit to binding arbitration or waive its right to a jury trial.

4. Sovereign Immunity: The State reserves all immunities, defenses, rights or actions arising out of the State's sovereign status or under the Eleventh Amendment to the United States Constitution. No waiver of the State's immunities, defenses, rights or actions shall be implied or otherwise deemed to exist by reason of the State's entry into this Agreement.

5. No Employee Benefits For Party: The Party understands that the State will not provide any individual retirement benefits, group life insurance, group health and dental insurance, vacation or sick leave, workers compensation or other benefits or services available to State employees, nor will the state withhold any state or federal taxes except as required under applicable tax laws, which shall be determined in advance of execution of the Agreement. The Party understands that all tax returns required by the Internal Revenue Code and the State of Vermont, including but not limited to income, withholding, sales and use, and rooms and meals, must be filed by the Party, and information as to Agreement income will be provided by the State of Vermont to the Internal Revenue Service and the Vermont Department of Taxes.

6. Independence: The Party will act in an independent capacity and not as officers or employees of the State.

7. Defense and Indemnity: The Party shall defend the State and its officers and employees against all third party claims or suits arising in whole or in part from any act or omission of the Party or of any agent of the Party in connection with the performance of this Agreement. The State shall notify the Party in the event of any such claim or suit, and the Party shall immediately retain counsel and otherwise provide a complete defense against the entire claim or suit. The State retains the right to participate at its own expense in the defense of any claim. The State shall have the right to approve all proposed settlements of such claims or suits. In the event the State withholds approval to settle any such claim, then the Party shall proceed with the defense of the claim but under those circumstances, the Party's indemnification obligations shall be limited to the amount of the proposed settlement initially rejected by the State.

After a final judgment or settlement the Party may request recoupment of specific defense costs and may file suit in Washington Superior Court requesting recoupment. The Party shall be entitled to recoup costs only upon a showing that such costs were entirely unrelated to the defense of any claim arising from an act or omission of the Party in connection with the performance of this Agreement.

The Party shall indemnify the State and its officers and employees in the event that the State, its officers or employees become legally obligated to pay any damages or losses arising from any act or omission of the Party or an agent of the Party in connection with the performance of this Agreement.

The Party agrees that in no event shall the terms of this Agreement nor any document required by the Party in connection with its performance under this Agreement obligate the State to defend or indemnify the Party or otherwise be liable for the expenses or reimbursement, including attorneys' fees, collection costs or other costs of the Party except to the extent awarded by a court of competent jurisdiction.

8. Insurance: Before commencing work on this Agreement the Party must provide certificates of insurance to show that the following minimum coverages are in effect. It is the responsibility of the Party to maintain current certificates of insurance on file with the State through the term of the Agreement. No warranty is made that the coverages and limits listed herein are adequate to cover and protect the interests of the Party for the Party's operations. These are solely minimums that have been established to protect the interests of the State.

Workers Compensation: With respect to all operations performed, the Party shall carry workers' compensation insurance in accordance with the laws of the State of Vermont. Vermont will accept an out-of-state employer's workers' compensation coverage while operating in Vermont provided that the insurance carrier is licensed to write insurance in Vermont and an amendatory endorsement is added to the policy adding Vermont for coverage purposes. Otherwise, the party shall secure a Vermont workers' compensation policy, if necessary to comply with Vermont law.

General Liability and Property Damage: With respect to all operations performed under this Agreement, the Party shall carry general liability insurance having all major divisions of coverage including, but not limited to:

- Premises - Operations
- Products and Completed Operations
- Personal Injury Liability
- Contractual Liability

The policy shall be on an occurrence form and limits shall not be less than:

- \$1,000,000 Each Occurrence
- \$2,000,000 General Aggregate
- \$1,000,000 Products/Completed Operations Aggregate
- \$1,000,000 Personal & Advertising Injury

Automotive Liability: The Party shall carry automotive liability insurance covering all motor vehicles, including hired and non-owned coverage, used in connection with the Agreement. Limits of coverage shall not be less than \$500,000 combined single limit. If performance of this Agreement involves construction, or the transport of persons or hazardous materials, limits of coverage shall not be less than \$1,000,000 combined single limit.

Additional Insured. The General Liability and Property Damage coverages required for performance of this Agreement shall include the State of Vermont and its agencies, departments, officers and employees as Additional Insureds. If performance of this Agreement involves construction, or the transport of persons or hazardous materials, then the required Automotive Liability coverage shall include the State of Vermont and its agencies, departments, officers and employees as Additional Insureds. Coverage shall be primary and non-contributory with any other insurance and self-insurance.

Notice of Cancellation or Change. There shall be no cancellation, change, potential exhaustion of aggregate limits or non-renewal of insurance coverage(s) without thirty (30) days written prior notice to the State.

Professional Liability: Before commencing work on this Agreement and throughout the term of this Agreement, the Party shall procure and maintain professional liability insurance for any and all services performed under this Agreement, with minimum coverage of **\$1,000,000** per occurrence, and **\$3,000,000** aggregate.

9. Reliance by the State on Representations: All payments by the State under this Agreement will be made in reliance upon the accuracy of all representations made by the Party in accordance with the Contract, including but not limited to bills, invoices, progress reports and other proofs of work.

10. False Claims Act: The Party acknowledges that it is subject to the Vermont False Claims Act as set forth in 32 V.S.A. § 630 *et seq.* If the Party violates the Vermont False Claims Act it shall be liable to the State for civil penalties, treble damages and the costs of the investigation and prosecution of such violation, including attorney's fees, except as the same may be reduced by a court of competent jurisdiction. The Party's liability to the State under the False Claims Act shall not be limited notwithstanding any agreement of the State to otherwise limit Party's liability.

11. Whistleblower Protections: The Party shall not discriminate or retaliate against one of its employees or agents for disclosing information concerning a violation of law, fraud, waste, abuse of authority or acts threatening health or safety, including but not limited to allegations concerning the False Claims Act. Further, the Party shall not require such employees or agents to forego monetary awards as a result of such disclosures, nor should they be required to report misconduct to the Party or its agents prior to reporting to any governmental entity and/or the public.

12. Federal Requirements Pertaining to Grants and Subrecipient Agreements:

A. Requirement to Have a Single Audit: In the case that this Agreement is a Grant that is funded in whole or in part by federal funds, the Subrecipient will complete the Subrecipient Annual Report annually within 45 days after its fiscal year end, informing the State of Vermont whether or not a Single Audit is required for the prior fiscal year. If a Single Audit is required, the Subrecipient will submit a copy of the audit report to the granting Party within 9 months. If a single audit is not required, only the Subrecipient Annual Report is required.

For fiscal years ending before December 25, 2015, a Single Audit is required if the subrecipient expends \$500,000 or more in federal assistance during its fiscal year and must be conducted in accordance with OMB Circular A-133. For fiscal years ending on or after December 25, 2015, a Single Audit is required if the subrecipient expends \$750,000 or more in federal assistance during its fiscal year and must be conducted in accordance with 2 CFR Chapter I, Chapter II, Part 200, Subpart F. The Subrecipient Annual Report is required to be submitted within 45 days, whether or not a Single Audit is required.

B. Internal Controls: In the case that this Agreement is a Grant that is funded in whole or in part by Federal funds, in accordance with 2 CFR Part II, §200.303, the Party must establish and maintain effective internal control over the Federal award to provide reasonable assurance that the Party is managing the Federal award in compliance with Federal statutes, regulations, and the terms and conditions of the award. These internal controls should be in compliance with guidance in “Standards for Internal Control in the Federal Government” issued by the Comptroller General of the United States and the “Internal Control Integrated Framework”, issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

C. Mandatory Disclosures: In the case that this Agreement is a Grant funded in whole or in part by Federal funds, in accordance with 2CFR Part II, §200.113, Party must disclose, in a timely manner, in writing to the State, all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting the Federal award. Failure to make required disclosures may result in the imposition of sanctions which may include disallowance of costs incurred, withholding of payments, termination of the Agreement, suspension/debarment, etc.

13. Records Available for Audit: The Party shall maintain all records pertaining to performance under this agreement. “Records” means any written or recorded information, regardless of physical form or characteristics, which is produced or acquired by the Party in the performance of this agreement. Records produced or acquired in a machine readable electronic format shall be maintained in that format. The records described shall be made available at reasonable times during the period of the Agreement and for three years thereafter or for any period required by law for inspection by any authorized representatives of the State or Federal Government. If any litigation, claim, or audit is started before the expiration of the three-year period, the records shall be retained until all litigation, claims or audit findings involving the records have been resolved.

14. Fair Employment Practices and Americans with Disabilities Act: Party agrees to comply with the requirement of 21 V.S.A. Chapter 5, Subchapter 6, relating to fair employment practices, to the full extent applicable. Party shall also ensure, to the full extent required by the Americans with Disabilities Act of 1990, as amended, that qualified individuals with disabilities receive equitable access to the services, programs, and activities provided by the Party under this Agreement.

15. Set Off: The State may set off any sums which the Party owes the State against any sums due the Party under this Agreement; provided, however, that any set off of amounts due the State of Vermont as taxes shall be in accordance with the procedures more specifically provided hereinafter.

16. Taxes Due to the State:

- A.** Party understands and acknowledges responsibility, if applicable, for compliance with State tax laws, including income tax withholding for employees performing services within the State, payment of use tax on property used within the State, corporate and/or personal income tax on income earned within the State.
- B.** Party certifies under the pains and penalties of perjury that, as of the date the Agreement is signed, the Party is in good standing with respect to, or in full compliance with, a plan to pay any and all taxes due the State of Vermont.
- C.** Party understands that final payment under this Agreement may be withheld if the Commissioner of Taxes determines that the Party is not in good standing with respect to or in full compliance with a plan to pay any and all taxes due to the State of Vermont.
- D.** Party also understands the State may set off taxes (and related penalties, interest and fees) due to the State of Vermont, but only if the Party has failed to make an appeal within the time allowed by law, or

an appeal has been taken and finally determined and the Party has no further legal recourse to contest the amounts due.

17. Taxation of Purchases: All State purchases must be invoiced tax free. An exemption certificate will be furnished upon request with respect to otherwise taxable items.

18. Child Support: (Only applicable if the Party is a natural person, not a corporation or partnership.) Party states that, as of the date the Agreement is signed, he/she:

- A. is not under any obligation to pay child support; or
- B. is under such an obligation and is in good standing with respect to that obligation; or
- C. has agreed to a payment plan with the Vermont Office of Child Support Services and is in full compliance with that plan.

Party makes this statement with regard to support owed to any and all children residing in Vermont. In addition, if the Party is a resident of Vermont, Party makes this statement with regard to support owed to any and all children residing in any other state or territory of the United States.

19. Sub-Agreements: Party shall not assign, subcontract or subgrant the performance of this Agreement or any portion thereof to any other Party without the prior written approval of the State. Party shall be responsible and liable to the State for all acts or omissions of subcontractors and any other person performing work under this Agreement pursuant to an agreement with Party or any subcontractor.

In the case this Agreement is a contract with a total cost in excess of \$250,000, the Party shall provide to the State a list of all proposed subcontractors and subcontractors' subcontractors, together with the identity of those subcontractors' workers compensation insurance providers, and additional required or requested information, as applicable, in accordance with Section 32 of The Vermont Recovery and Reinvestment Act of 2009 (Act No. 54).

Party shall include the following provisions of this Attachment C in all subcontracts for work performed solely for the State of Vermont and subcontracts for work performed in the State of Vermont: Section 10 ("False Claims Act"); Section 11 ("Whistleblower Protections"); Section 14 ("Fair Employment Practices and Americans with Disabilities Act"); Section 16 ("Taxes Due the State"); Section 18 ("Child Support"); Section 20 ("No Gifts or Gratuities"); Section 22 ("Certification Regarding Debarment"); Section 23 ("Certification Regarding Use of State Funds"); Section 31 ("State Facilities"); and Section 32 ("Location of State Data").

20. No Gifts or Gratuities: Party shall not give title or possession of anything of substantial value (including property, currency, travel and/or education programs) to any officer or employee of the State during the term of this Agreement.

21. Copies: Party shall use reasonable best efforts to ensure that all written reports prepared under this Agreement are printed using both sides of the paper.

22. Certification Regarding Debarment: Party certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, neither Party nor Party's principals (officers, directors, owners, or partners) are presently debarred, suspended, proposed for debarment, declared ineligible or excluded from participation in federal programs, or programs supported in whole or in part by federal funds.

Party further certifies under pains and penalties of perjury that, as of the date that this Agreement is signed, Party is not presently debarred, suspended, nor named on the State's debarment list at: <http://bgs.vermont.gov/purchasing/debarment>

23. Certification Regarding Use of State Funds: In the case that Party is an employer and this Agreement is a State Funded Grant in excess of \$1,001, Party certifies that none of these State funds will be used to interfere with or restrain the exercise of Party's employee's rights with respect to unionization.

24. Conflict of Interest: Party shall fully disclose, in writing, any conflicts of interest or potential conflicts of interest.

25. Confidentiality: Party acknowledges and agrees that this Agreement and any and all information obtained by the State from the Party in connection with this Agreement are subject to the State of Vermont Access to Public Records Act, 1 V.S.A. § 315 et seq.

26. Force Majeure: Neither the State nor the Party shall be liable to the other for any failure or delay of performance of any obligations under this Agreement to the extent such failure or delay shall have been wholly or

principally caused by acts or events beyond its reasonable control rendering performance illegal or impossible (excluding strikes or lock-outs) (“Force Majeure”). Where Force Majeure is asserted, the nonperforming party must prove that it made all reasonable efforts to remove, eliminate or minimize such cause of delay or damages, diligently pursued performance of its obligations under this Agreement, substantially fulfilled all non-excused obligations, and timely notified the other party of the likelihood or actual occurrence of an event described in this paragraph.

27. Marketing: Party shall not refer to the State in any publicity materials, information pamphlets, press releases, research reports, advertising, sales promotions, trade shows, or marketing materials or similar communications to third parties except with the prior written consent of the State.

28. Termination: In addition to any right of the State to terminate for convenience, the State may terminate this Agreement as follows:

- A. Non-Appropriation:** If this Agreement extends into more than one fiscal year of the State (July 1 to June 30), and if appropriations are insufficient to support this Agreement, the State may cancel at the end of the fiscal year, or otherwise upon the expiration of existing appropriation authority. In the case that this Agreement is a Grant that is funded in whole or in part by federal funds, and in the event federal funds become unavailable or reduced, the State may suspend or cancel this Grant immediately, and the State shall have no obligation to pay Subrecipient from State revenues.
- B. Termination for Cause:** Either party may terminate this Agreement if a party materially breaches its obligations under this Agreement, and such breach is not cured within thirty (30) days after delivery of the non-breaching party’s notice or such longer time as the non-breaching party may specify in the notice.
- C. No Implied Waiver of Remedies:** A party’s delay or failure to exercise any right, power or remedy under this Agreement shall not impair any such right, power or remedy, or be construed as a waiver of any such right, power or remedy. All waivers must be in writing.

29. Continuity of Performance: In the event of a dispute between the Party and the State, each party will continue to perform its obligations under this Agreement during the resolution of the dispute until this Agreement is terminated in accordance with its terms.

30. Termination Assistance: Upon nearing the end of the final term or termination of this Agreement, without respect to cause, the Party shall take all reasonable and prudent measures to facilitate any transition required by the State. All State property, tangible and intangible, shall be returned to the State upon demand at no additional cost to the State in a format acceptable to the State.

31. State Facilities: If the State makes space available to the Party in any State facility during the term of this Agreement for purposes of the Party’s performance under this Agreement, the Party shall only use the space in accordance with all policies and procedures governing access to and use of State facilities which shall be made available upon request. State facilities will be made available to Party on an “AS IS, WHERE IS” basis, with no warranties whatsoever.

32. Location of State Data: No State data received, obtained, or generated by the Party in connection with performance under this Agreement shall be processed, transmitted, stored, or transferred by any means outside continental United States, except with the express written permission of the State.

(Revised 7/1/16 - End of Standard Provisions)

Attachment E BUSINESS ASSOCIATE agreement

THIS BUSINESS ASSOCIATE AGREEMENT (“AGREEMENT”) IS ENTERED INTO BY AND BETWEEN THE STATE OF VERMONT AGENCY OF HUMAN SERVICES, OPERATING BY AND THROUGH ITS _____ [INSERT NAME OF AHS DEPARTMENT, OFFICE OR DIVISION] (“COVERED ENTITY”) AND [INSERT NAME OF CONTRACTOR/GRANTEE] (“BUSINESS ASSOCIATE”) AS OF _____ (“EFFECTIVE DATE”). THIS AGREEMENT SUPPLEMENTS AND IS MADE A PART OF THE CONTRACT/GRANT TO WHICH IT IS ATTACHED.

Covered Entity and Business Associate enter into this Agreement to comply with standards promulgated under

the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), including the Standards for the Privacy of Individually Identifiable Health Information, at 45 CFR Parts 160 and 164 ("Privacy Rule"), and the Security Standards, at 45 CFR Parts 160 and 164 ("Security Rule"), as amended by Subtitle D of the Health Information Technology for Economic and Clinical Health Act (HITECH), and any associated federal rules and regulations.

The parties agree as follows:

1. Definitions. All capitalized terms used but not otherwise defined in this Agreement have the meanings set forth in 45 CFR Parts 160 and 164 as amended by HITECH and associated federal rules and regulations.

"Agent" means those person(s) who are agents(s) of the Business Associate, in accordance with the Federal common law of agency, as referenced in 45 CFR § 160.402(c).

"Breach" means the acquisition, access, use or disclosure of protected health information (PHI) which compromises the security or privacy of the PHI, except as excluded in the definition of Breach in 45 CFR § 164.402.

"Business Associate" shall have the meaning given in 45 CFR § 160.103.

"Individual" includes a person who qualifies as a personal representative in accordance with 45 CFR § 164.502(g).

"Protected Health Information" or PHI shall have the meaning given in 45 CFR § 160.103, limited to the information created or received by Business Associate from or on behalf of Agency.

"Security Incident" means any known successful or unsuccessful attempt by an authorized or unauthorized individual to inappropriately use, disclose, modify, access, or destroy any information or interference with system operations in an information system.

"Services" includes all work performed by the Business Associate for or on behalf of Covered Entity that requires the use and/or disclosure of protected health information to perform a business associate function described in 45 CFR § 160.103 under the definition of Business Associate.

"Subcontractor" means a person or organization to whom a Business Associate delegates a function, activity or service, other than in the capacity of a member of the workforce of the Business Associate. For purposes of this Agreement, the term Subcontractor includes Subgrantees.

2. Identification and Disclosure of Privacy and Security Offices. Business Associate and Subcontractors shall provide, within ten (10) days of the execution of this agreement, written notice to the Covered Entity's contract/grant manager the names and contact information of both the HIPAA Privacy Officer and HIPAA Security Officer. This information must be updated any time either of these contacts changes.

3. Permitted and Required Uses/Disclosures of PHI.

3.1 Except as limited in this Agreement, Business Associate may use or disclose PHI to perform Services, as specified in the underlying grant or contract with Covered Entity. The uses and disclosures of Business Associate are limited to the minimum necessary, to complete the tasks or to provide the services associated with the terms of the underlying agreement. Business Associate shall not use or disclose PHI in any manner that would constitute a violation of the Privacy Rule if used or disclosed by Covered Entity in that manner. Business Associate may not use or disclose PHI other than as permitted or required by this Agreement or as Required by Law.

3.2 Business Associate may make PHI available to its employees who need access to perform Services

provided that Business Associate makes such employees aware of the use and disclosure restrictions in this Agreement and binds them to comply with such restrictions. Business Associate may only disclose PHI for the purposes authorized by this Agreement: (a) to its agents and Subcontractors in accordance with Sections 9 and 17 or, (b) as otherwise permitted by Section 3.

3.3 Business Associate shall be directly liable under HIPAA for impermissible uses and disclosures of the PHI it handles on behalf of Covered Entity, and for impermissible uses and disclosures, by Business Associate's Subcontractor(s), of the PHI that Business Associate handles on behalf of Covered Entity and that it passes on to Subcontractors.

4. Business Activities. Business Associate may use PHI received in its capacity as a Business Associate to Covered Entity if necessary for Business Associate's proper management and administration or to carry out its legal responsibilities. Business Associate may disclose PHI received in its capacity as Business Associate to Covered Entity for Business Associate's proper management and administration or to carry out its legal responsibilities if a disclosure is Required by Law or if Business Associate obtains reasonable written assurances via a written agreement from the person to whom the information is to be disclosed that the PHI shall remain confidential and be used or further disclosed only as Required by Law or for the purpose for which it was disclosed to the person, and the Agreement requires the person or entity to notify Business Associate, within two (2) business days (who in turn will notify Covered Entity within two (2) business days after receiving notice of a Breach as specified in Section 6.1), in writing of any Breach of Unsecured PHI of which it is aware. Uses and disclosures of PHI for the purposes identified in Section 3 must be of the minimum amount of PHI necessary to accomplish such purposes.

5. Safeguards. Business Associate, its Agent(s) and Subcontractor(s) shall implement and use appropriate safeguards to prevent the use or disclosure of PHI other than as provided for by this Agreement. With respect to any PHI that is maintained in or transmitted by electronic media, Business Associate or its Subcontractor(s) shall comply with 45 CFR sections 164.308 (administrative safeguards), 164.310 (physical safeguards), 164.312 (technical safeguards) and 164.316 (policies and procedures and documentation requirements). Business Associate or its Agent(s) and Subcontractor(s) shall identify in writing upon request from Covered Entity all of the safeguards that it uses to prevent impermissible uses or disclosures of PHI.

6. Documenting and Reporting Breaches.

6.1 Business Associate shall report to Covered Entity any Breach of Unsecured PHI, including Breaches reported to it by a Subcontractor, as soon as it (or any of its employees or agents) becomes aware of any such Breach, and in no case later than two (2) business days after it (or any of its employees or agents) becomes aware of the Breach, except when a law enforcement official determines that a notification would impede a criminal investigation or cause damage to national security.

6.2 Business Associate shall provide Covered Entity with the names of the individuals whose Unsecured PHI has been, or is reasonably believed to have been, the subject of the Breach and any other available information that is required to be given to the affected individuals, as set forth in 45 CFR § 164.404(c), and, if requested by Covered Entity, information necessary for Covered Entity to investigate the impermissible use or disclosure. Business Associate shall continue to provide to Covered Entity information concerning the Breach as it becomes available to it. Business Associate shall require its Subcontractor(s) to agree to these same terms and conditions.

6.3 When Business Associate determines that an impermissible acquisition, use or disclosure of PHI by a member of its workforce is not a Breach, as that term is defined in 45 CFR § 164.402, and therefore does not necessitate notice to the impacted individual(s), it shall document its assessment of risk, conducted as set forth in 45 CFR § 402(2). When requested by Covered Entity, Business Associate shall make its risk assessments available to Covered Entity. It shall also provide Covered Entity with 1) the name of the person(s) making the assessment, 2) a brief summary of the facts, and 3) a brief statement of the reasons

supporting the determination of low probability that the PHI had been compromised. When a breach is the responsibility of a member of its Subcontractor's workforce, Business Associate shall either 1) conduct its own risk assessment and draft a summary of the event and assessment or 2) require its Subcontractor to conduct the assessment and draft a summary of the event. In either case, Business Associate shall make these assessments and reports available to Covered Entity.

6.4 Business Associate shall require, by contract, a Subcontractor to report to Business Associate and Covered Entity any Breach of which the Subcontractor becomes aware, no later than two (2) business days after becomes aware of the Breach.

7. **Mitigation and Corrective Action.** Business Associate shall mitigate, to the extent practicable, any harmful effect that is known to it of an impermissible use or disclosure of PHI, even if the impermissible use or disclosure does not constitute a Breach. Business Associate shall draft and carry out a plan of corrective action to address any incident of impermissible use or disclosure of PHI. If requested by Covered Entity, Business Associate shall make its mitigation and corrective action plans available to Covered Entity. Business Associate shall require a Subcontractor to agree to these same terms and conditions.

8. **Providing Notice of Breaches.**

8.1 If Covered Entity determines that an impermissible acquisition, access, use or disclosure of PHI for which one of Business Associate's employees or agents was responsible constitutes a Breach as defined in 45 CFR § 164.402, and if requested by Covered Entity, Business Associate shall provide notice to the individual(s) whose PHI has been the subject of the Breach. When requested to provide notice, Business Associate shall consult with Covered Entity about the timeliness, content and method of notice, and shall receive Covered Entity's approval concerning these elements. The cost of notice and related remedies shall be borne by Business Associate.

8.2 If Covered Entity or Business Associate determines that an impermissible acquisition, access, use or disclosure of PHI by a Subcontractor of Business Associate constitutes a Breach as defined in 45 CFR § 164.402, and if requested by Covered Entity or Business Associate, Subcontractor shall provide notice to the individual(s) whose PHI has been the subject of the Breach. When Covered Entity requests that Business Associate or its Subcontractor provide notice, Business Associate shall either 1) consult with Covered Entity about the specifics of the notice as set forth in section 8.1, above, or 2) require, by contract, its Subcontractor to consult with Covered Entity about the specifics of the notice as set forth in section 8.1

8.3 The notice to affected individuals shall be provided as soon as reasonably possible and in no case later than 60 calendar days after Business Associate reported the Breach to Covered Entity.

8.4 The notice to affected individuals shall be written in plain language and shall include, to the extent possible, 1) a brief description of what happened, 2) a description of the types of Unsecured PHI that were involved in the Breach, 3) any steps individuals can take to protect themselves from potential harm resulting from the Breach, 4) a brief description of what the Business Associate is doing to investigate the Breach, to mitigate harm to individuals and to protect against further Breaches, and 5) contact procedures for individuals to ask questions or obtain additional information, as set forth in 45 CFR § 164.404(c).

8.5 Business Associate shall notify individuals of Breaches as specified in 45 CFR § 164.404(d) (methods of individual notice). In addition, when a Breach involves more than 500 residents of Vermont, Business Associate shall, if requested by Covered Entity, notify prominent media outlets serving Vermont, following the requirements set forth in 45 CFR § 164.406.

9. **Agreements with Subcontractors.** Business Associate shall enter into a Business Associate Agreement with any Subcontractor to whom it provides PHI received from Covered Entity or created or received by Business Associate on behalf of Covered Entity in which the Subcontractor agrees to the same restrictions and conditions that apply through this Agreement to Business Associate with respect to such PHI. Business Associate

must enter into this Business Associate Agreement before any use by or disclosure of PHI to such agent. The written agreement must identify Covered Entity as a direct and intended third party beneficiary with the right to enforce any breach of the agreement concerning the use or disclosure of PHI. Business Associate shall provide a copy of the Business Associate Agreement it enters into with a subcontractor to Covered Entity upon request. Business associate may not make any disclosure of PHI to any Subcontractor without prior written consent of Covered Entity.

10. Access to PHI. Business Associate shall provide access to PHI in a Designated Record Set to Covered Entity or as directed by Covered Entity to an Individual to meet the requirements under 45 CFR § 164.524. Business Associate shall provide such access in the time and manner reasonably designated by Covered Entity. Within three (3) business days, Business Associate shall forward to Covered Entity for handling any request for access to PHI that Business Associate directly receives from an Individual.

11. Amendment of PHI. Business Associate shall make any amendments to PHI in a Designated Record Set that Covered Entity directs or agrees to pursuant to 45 CFR § 164.526, whether at the request of Covered Entity or an Individual. Business Associate shall make such amendments in the time and manner reasonably designated by Covered Entity. Within three (3) business days, Business Associate shall forward to Covered Entity for handling any request for amendment to PHI that Business Associate directly receives from an Individual.

12. Accounting of Disclosures. Business Associate shall document disclosures of PHI and all information related to such disclosures as would be required for Covered Entity to respond to a request by an Individual for an accounting of disclosures of PHI in accordance with 45 CFR § 164.528. Business Associate shall provide such information to Covered Entity or as directed by Covered Entity to an Individual, to permit Covered Entity to respond to an accounting request. Business Associate shall provide such information in the time and manner reasonably designated by Covered Entity. Within three (3) business days, Business Associate shall forward to Covered Entity for handling any accounting request that Business Associate directly receives from an Individual.

13. Books and Records. Subject to the attorney-client and other applicable legal privileges, Business Associate shall make its internal practices, books, and records (including policies and procedures and PHI) relating to the use and disclosure of PHI received from Covered Entity or created or received by Business Associate on behalf of Covered Entity available to the Secretary in the time and manner designated by the Secretary. Business Associate shall make the same information available to Covered Entity, upon Covered Entity's request, in the time and manner reasonably designated by Covered Entity so that Covered Entity may determine whether Business Associate is in compliance with this Agreement.

14. Termination.

14.1 This Agreement commences on the Effective Date and shall remain in effect until terminated by Covered Entity or until all of the PHI provided by Covered Entity to Business Associate or created or received by Business Associate on behalf of Covered Entity is destroyed or returned to Covered Entity subject to Section 18.8.

14.2 If Business Associate breaches any material term of this Agreement, Covered Entity may either: (a) provide an opportunity for Business Associate to cure the breach and Covered Entity may terminate the contract or grant without liability or penalty if Business Associate does not cure the breach within the time specified by Covered Entity; or (b) immediately terminate the contract or grant without liability or penalty if Covered Entity believes that cure is not reasonably possible; or (c) if neither termination nor cure are feasible, Covered Entity shall report the breach to the Secretary. Covered Entity has the right to seek to cure any breach by Business Associate and this right, regardless of whether Covered Entity cures such breach, does not lessen any right or remedy available to Covered Entity at law, in equity, or under the contract or grant, nor does it lessen Business Associate's responsibility for such breach or its duty to cure

such breach.

15. Return/Destruction of PHI.

15.1 Business Associate in connection with the expiration or termination of the contract or grant shall return or destroy, at the discretion of the Covered Entity, all PHI received from Covered Entity or created or received by Business Associate on behalf of Covered Entity pursuant to this contract or grant that Business Associate still maintains in any form or medium (including electronic) within thirty (30) days after such expiration or termination. Business Associate shall not retain any copies of the PHI. Business Associate shall certify in writing for Covered Entity (1) when all PHI has been returned or destroyed and (2) that Business Associate does not continue to maintain any PHI. Business Associate is to provide this certification during this thirty (30) day period.

15.2 Business Associate shall provide to Covered Entity notification of any conditions that Business Associate believes make the return or destruction of PHI infeasible. If Covered Entity agrees that return or destruction is infeasible, Business Associate shall extend the protections of this Agreement to such PHI and limit further uses and disclosures of such PHI to those purposes that make the return or destruction infeasible for so long as Business Associate maintains such PHI. This shall also apply to all Agents and Subcontractors of Business Associate.

16. Penalties and Training. Business Associate understands that: (a) there may be civil or criminal penalties for misuse or misappropriation of PHI and (b) violations of this Agreement may result in notification by Covered Entity to law enforcement officials and regulatory, accreditation, and licensure organizations. If requested by Covered Entity, Business Associate shall participate in training regarding the use, confidentiality, and security of PHI.

17. Security Rule Obligations. The following provisions of this section apply to the extent that Business Associate creates, receives, maintains or transmits Electronic PHI on behalf of Covered Entity.

17.1 Business Associate shall implement and use administrative, physical, and technical safeguards in compliance with 45 CFR sections 164.308, 164.310, and 164.312 with respect to the Electronic PHI that it creates, receives, maintains or transmits on behalf of Covered Entity. Business Associate shall identify in writing upon request from Covered Entity all of the safeguards that it uses to protect such Electronic PHI.

17.2 Business Associate shall ensure that any Agent and Subcontractor to whom it provides Electronic PHI agrees in a written agreement to implement and use administrative, physical, and technical safeguards that reasonably and appropriately protect the Confidentiality, Integrity and Availability of the Electronic PHI. Business Associate must enter into this written agreement before any use or disclosure of Electronic PHI by such Agent or Subcontractor. The written agreement must identify Covered Entity as a direct and intended third party beneficiary with the right to enforce any breach of the agreement concerning the use or disclosure of Electronic PHI. Business Associate shall provide a copy of the written agreement to Covered Entity upon request. Business Associate may not make any disclosure of Electronic PHI to any Agent or Subcontractor without the prior written consent of Covered Entity.

17.3 Business Associate shall report in writing to Covered Entity any Security Incident pertaining to such Electronic PHI (whether involving Business Associate or an Agent or Subcontractor). Business Associate shall provide this written report as soon as it becomes aware of any such Security Incident, and in no case later than two (2) business days after it becomes aware of the incident. Business Associate shall provide Covered Entity with the information necessary for Covered Entity to investigate any such Security Incident.

17.4 Business Associate shall comply with any reasonable policies and procedures Covered Entity implements to obtain compliance under the Security Rule.

18. Miscellaneous.

18.1 In the event of any conflict or inconsistency between the terms of this Agreement and the terms of the contract/grant, the terms of this Agreement shall govern with respect to its subject matter. Otherwise, the terms of the contract/grant continue in effect.

18.2 Business Associate shall cooperate with Covered Entity to amend this Agreement from time to time as is necessary for Covered Entity to comply with the Privacy Rule, the Security Rule, or any other standards promulgated under HIPAA.

18.3 Any ambiguity in this Agreement shall be resolved to permit Covered Entity to comply with the Privacy Rule, Security Rule, or any other standards promulgated under HIPAA.

18.4 In addition to applicable Vermont law, the parties shall rely on applicable federal law (e.g., HIPAA, the Privacy Rule and Security Rule, and the HIPAA omnibus final rule) in construing the meaning and effect of this Agreement.

18.5 As between Business Associate and Covered Entity, Covered Entity owns all PHI provided by Covered Entity to Business Associate or created or received by Business Associate on behalf of Covered Entity.

18.6 Business Associate shall abide by the terms and conditions of this Agreement with respect to all PHI it receives from Covered Entity or creates or receives on behalf of Covered Entity even if some of that information relates to specific services for which Business Associate may not be a "Business Associate" of Covered Entity under the Privacy Rule.

18.7 Business Associate is prohibited from directly or indirectly receiving any remuneration in exchange for an individual's PHI. Business Associate will refrain from marketing activities that would violate HIPAA, including specifically Section 13406 of the HITECH Act. Reports or data containing the PHI may not be sold without Agency's or the affected individual's written consent.

18.8 The provisions of this Agreement that by their terms encompass continuing rights or responsibilities shall survive the expiration or termination of this Agreement. For example: (a) the provisions of this Agreement shall continue to apply if Covered Entity determines that it would be infeasible for Business Associate to return or destroy PHI as provided in Section 14.2 and (b) the obligation of Business Associate to provide an accounting of disclosures as set forth in Section 11 survives the expiration or termination of this Agreement with respect to accounting requests, if any, made after such expiration or termination.

(Rev: 5/5/15)

Attachment F

AGENCY OF HUMAN SERVICES' CUSTOMARY CONTRACT/GRANT PROVISIONS

1. **Definitions:** For purposes of this Attachment F, the term "Agreement" shall mean the form of the contract or grant, with all of its parts, into which this Attachment F is incorporated. The meaning of the term "Party" when used in this Attachment F shall mean any named party to this Agreement *other than* the State of Vermont, the Agency of Human Services (AHS) and any of the departments, boards, offices and business units named in this Agreement. As such, the term "Party" shall mean, when used in this Attachment F, the Contractor or Grantee with whom the State of Vermont is executing this Agreement. If Party, when permitted to do so under this Agreement, seeks by way of any subcontract, sub-grant or other form of provider agreement to employ any other person or entity to perform any of the obligations of Party under this Agreement, Party shall be obligated to ensure that all terms of this Attachment F are followed. As such, the term "Party" as used herein shall also be construed as applicable to, and describing the obligations of, any subcontractor, sub-recipient or sub-grantee of this Agreement. Any such use or construction of the term "Party" shall not, however, give any subcontractor, sub-recipient or sub-grantee any substantive right in this Agreement without an express written agreement to that effect by the State of Vermont.

2. **Agency of Human Services:** The Agency of Human Services is responsible for overseeing all contracts and grants entered by any of its departments, boards, offices and business units, however denominated. The Agency of Human Services, through the business office of the Office of the Secretary, and through its Field Services Directors, will share with any named AHS-associated party to this Agreement oversight, monitoring and enforcement responsibilities. Party agrees to cooperate with both the named AHS-associated party to this contract and with the Agency of Human Services itself with respect to the resolution of any issues relating to the performance and interpretation of this Agreement, payment matters and legal compliance.
3. **Medicaid Program Parties** (*applicable to any Party providing services and supports paid for under Vermont's Medicaid program and Vermont's Global Commitment to Health Waiver*):

Inspection and Retention of Records: In addition to any other requirement under this Agreement or at law, Party must fulfill all state and federal legal requirements, and will comply with all requests appropriate to enable the Agency of Human Services, the U.S. Department of Health and Human Services (along with its Inspector General and the Centers for Medicare and Medicaid Services), the Comptroller General, the Government Accounting Office, or any of their designees: (i) to evaluate through inspection or other means the quality, appropriateness, and timeliness of services performed under this Agreement; and (ii) to inspect and audit any records, financial data, contracts, computer or other electronic systems of Party relating to the performance of services under Vermont's Medicaid program and Vermont's Global Commitment to Health Waiver. Party will retain for ten years all documents required to be retained pursuant to 42 CFR 438.3(u).

Subcontracting for Medicaid Services: Notwithstanding any permitted subcontracting of services to be performed under this Agreement, Party shall remain responsible for ensuring that this Agreement is fully performed according to its terms, that subcontractor remains in compliance with the terms hereof, and that subcontractor complies with all state and federal laws and regulations relating to the Medicaid program in Vermont. Subcontracts, and any service provider agreements entered into by Party in connection with the performance of this Agreement, must clearly specify in writing the responsibilities of the subcontractor or other service provider and Party must retain the authority to revoke its subcontract or service provider agreement or to impose other sanctions if the performance of the subcontractor or service provider is inadequate or if its performance deviates from any requirement of this Agreement. Party shall make available on request all contracts, subcontracts and service provider agreements between the Party, subcontractors and other service providers to the Agency of Human Services and any of its departments as well as to the Center for Medicare and Medicaid Services.

Medicaid Notification of Termination Requirements: Party shall follow the Department of Vermont Health Access Managed-Care-Organization enrollee-notification requirements, to include the requirement that Party provide timely notice of any termination of its practice.

Encounter Data: Party shall provide encounter data to the Agency of Human Services and/or its departments and ensure further that the data and services provided can be linked to and supported by enrollee eligibility files maintained by the State.

Federal Medicaid System Security Requirements Compliance: Party shall provide a security plan, risk assessment, and security controls review document within three months of the start date of this Agreement (and update it annually thereafter) in order to support audit compliance with 45 CFR 95.621 subpart F, *ADP System Security Requirements and Review Process*.

4. **Workplace Violence Prevention and Crisis Response** (*applicable to any Party and any subcontractors and subgrantees whose employees or other service providers deliver social or mental health services directly to individual recipients of such services*):

Party shall establish a written workplace violence prevention and crisis response policy meeting the requirements of Act 109 (2016), 33 VSA §8201(b), for the benefit of employees delivering direct social or mental health services. Party shall, in preparing its policy, consult with the guidelines promulgated by the U.S.

Occupational Safety and Health Administration for *Preventing Workplace Violence for Healthcare and Social Services Workers*, as those guidelines may from time to time be amended.

Party, through its violence protection and crisis response committee, shall evaluate the efficacy of its policy, and update the policy as appropriate, at least annually. The policy and any written evaluations thereof shall be provided to employees delivering direct social or mental health services.

Party will ensure that any subcontractor and sub-grantee who hires employees (or contracts with service providers) who deliver social or mental health services directly to individual recipients of such services, complies with all requirements of this Section.

5. Non-Discrimination:

Party shall not discriminate, and will prohibit its employees, agents, subcontractors, sub-grantees and other service providers from discrimination, on the basis of age under the Age Discrimination Act of 1975, on the basis of handicap under section 504 of the Rehabilitation Act of 1973, on the basis of sex under Title IX of the Education Amendments of 1972, and on the basis of race, color or national origin under Title VI of the Civil Rights Act of 1964. Party shall not refuse, withhold from or deny to any person the benefit of services, facilities, goods, privileges, advantages, or benefits of public accommodation on the basis of disability, race, creed, color, national origin, marital status, sex, sexual orientation or gender identity as provided by Title 9 V.S.A. Chapter 139.

No person shall on the grounds of religion or on the grounds of sex (including, on the grounds that a woman is pregnant), be excluded from participation in, be denied the benefits of, or be subjected to discrimination, to include sexual harassment, under any program or activity supported by State of Vermont and/or federal funds.

Party further shall comply with the non-discrimination requirements of Title VI of the Civil Rights Act of 1964, 42 USC Section 2000d, et seq., and with the federal guidelines promulgated pursuant to Executive Order 13166 of 2000, requiring that contractors and subcontractors receiving federal funds assure that persons with limited English proficiency can meaningfully access services. To the extent Party provides assistance to individuals with limited English proficiency through the use of oral or written translation or interpretive services, such individuals cannot be required to pay for such services.

6. Employees and Independent Contractors:

Party agrees that it shall comply with the laws of the State of Vermont with respect to the appropriate classification of its workers and service providers as “employees” and “independent contractors” for all purposes, to include for purposes related to unemployment compensation insurance and workers compensation coverage, and proper payment and reporting of wages. Party agrees to ensure that all of its subcontractors or sub-grantees also remain in legal compliance as to the appropriate classification of “workers” and “independent contractors” relating to unemployment compensation insurance and workers compensation coverage, and proper payment and reporting of wages. Party will on request provide to the Agency of Human Services information pertaining to the classification of its employees to include the basis for the classification. Failure to comply with these obligations may result in termination of this Agreement.

7. Data Protection and Privacy:

Protected Health Information: Party shall maintain the privacy and security of all individually identifiable health information acquired by or provided to it as a part of the performance of this Agreement. Party shall follow federal and state law relating to privacy and security of individually identifiable health information as applicable, including the Health Insurance Portability and Accountability Act (HIPAA) and its federal regulations.

Substance Abuse Treatment Information: Substance abuse treatment information shall be maintained in compliance with 42 C.F.R. Part 2 if the Party or subcontractor(s) are Part 2 covered programs, or if substance abuse treatment information is received from a Part 2 covered program by the Party or subcontractor(s).

Protection of Personal Information: Party agrees to comply with all applicable state and federal statutes to assure protection and security of personal information, or of any personally identifiable information (PII), including the Security Breach Notice Act, 9 V.S.A. § 2435, the Social Security Number Protection Act, 9 V.S.A. § 2440, the Document Safe Destruction Act, 9 V.S.A. § 2445 and 45 CFR 155.260. As used here, PII shall include any information, in any medium, including electronic, which can be used to distinguish or trace an individual's identity, such as his/her name, social security number, biometric records, etc., either alone or when combined with any other personal or identifiable information that is linked or linkable to a specific person, such as date and place of birth, mother's maiden name, etc.

Other Confidential Consumer Information: Party agrees to comply with the requirements of AHS Rule No. 08-048 concerning access to and uses of personal information relating to any beneficiary or recipient of goods, services or other forms of support. Party further agrees to comply with any applicable Vermont State Statute and other regulations respecting the right to individual privacy. Party shall ensure that all of its employees, subcontractors and other service providers performing services under this agreement understand and preserve the sensitive, confidential and non-public nature of information to which they may have access.

Data Breaches: Party shall report to AHS, through its Chief Information Officer (CIO), any impermissible use or disclosure that compromises the security, confidentiality or privacy of any form of protected personal information identified above within 24 hours of the discovery of the breach. Party shall in addition comply with any other data breach notification requirements required under federal or state law.

8. Abuse and Neglect of Children and Vulnerable Adults:

Abuse Registry. Party agrees not to employ any individual, to use any volunteer or other service provider, or to otherwise provide reimbursement to any individual who in the performance of services connected with this agreement provides care, custody, treatment, transportation, or supervision to children or to vulnerable adults if there has been a substantiation of abuse or neglect or exploitation involving that individual. Party is responsible for confirming as to each individual having such contact with children or vulnerable adults the non-existence of a substantiated allegation of abuse, neglect or exploitation by verifying that fact through (a) as to vulnerable adults, the Adult Abuse Registry maintained by the Department of Disabilities, Aging and Independent Living and (b) as to children, the Central Child Protection Registry (unless the Party holds a valid child care license or registration from the Division of Child Development, Department for Children and Families). See 33 V.S.A. §4919(a)(3) and 33 V.S.A. §6911(c)(3).

Reporting of Abuse, Neglect, or Exploitation. Consistent with provisions of 33 V.S.A. §4913(a) and §6903, Party and any of its agents or employees who, in the performance of services connected with this agreement, (a) is a caregiver or has any other contact with clients and (b) has reasonable cause to believe that a child or vulnerable adult has been abused or neglected as defined in Chapter 49 or abused, neglected, or exploited as defined in Chapter 69 of Title 33 V.S.A. shall: as to children, make a report containing the information required by 33 V.S.A. §4914 to the Commissioner of the Department for Children and Families within 24 hours; or, as to a vulnerable adult, make a report containing the information required by 33 V.S.A. §6904 to the Division of Licensing and Protection at the Department of Disabilities, Aging, and Independent Living within 48 hours. Party will ensure that its agents or employees receive training on the reporting of abuse or neglect to children and abuse, neglect or exploitation of vulnerable adults.

9. Information Technology Systems:

Computing and Communication: Party shall select, in consultation with the Agency of Human Services' Information Technology unit, one of the approved methods for secure access to the State's systems and data,

if required. Approved methods are based on the type of work performed by the Party as part of this agreement. Options include, but are not limited to:

1. Party's provision of certified computing equipment, peripherals and mobile devices, on a separate Party's network with separate internet access. The Agency of Human Services' accounts may or may not be provided.
2. State supplied and managed equipment and accounts to access state applications and data, including State issued active directory accounts and application specific accounts, which follow the National Institutes of Standards and Technology (NIST) security and the Health Insurance Portability & Accountability Act (HIPAA) standards.

Intellectual Property/Work Product Ownership: All data, technical information, materials first gathered, originated, developed, prepared, or obtained as a condition of this agreement and used in the performance of this agreement -- including, but not limited to all reports, surveys, plans, charts, literature, brochures, mailings, recordings (video or audio), pictures, drawings, analyses, graphic representations, software computer programs and accompanying documentation and printouts, notes and memoranda, written procedures and documents, which are prepared for or obtained specifically for this agreement, or are a result of the services required under this grant -- shall be considered "work for hire" and remain the property of the State of Vermont, regardless of the state of completion unless otherwise specified in this agreement. Such items shall be delivered to the State of Vermont upon 30-days notice by the State. With respect to software computer programs and / or source codes first developed for the State, all the work shall be considered "work for hire," i.e., the State, not the Party (or subcontractor or sub-grantee), shall have full and complete ownership of all software computer programs, documentation and/or source codes developed.

Party shall not sell or copyright a work product or item produced under this agreement without explicit permission from the State of Vermont.

If Party is operating a system or application on behalf of the State of Vermont, Party shall not make information entered into the system or application available for uses by any other party than the State of Vermont, without prior authorization by the State. Nothing herein shall entitle the State to pre-existing Party's materials.

Party acknowledges and agrees that should this agreement be in support of the State's implementation of the Patient Protection and Affordable Care Act of 2010, Party is subject to the certain property rights provisions of the Code of Federal Regulations and a Grant from the Department of Health and Human Services, Centers for Medicare & Medicaid Services. Such agreement will be subject to, and incorporates here by reference, 45 CFR 74.36, 45 CFR 92.34 and 45 CFR 95.617 governing rights to intangible property.

Security and Data Transfers: Party shall comply with all applicable State and Agency of Human Services' policies and standards, especially those related to privacy and security. The State will advise the Party of any new policies, procedures, or protocols developed during the term of this agreement as they are issued and will work with the Party to implement any required.

Party will ensure the physical and data security associated with computer equipment, including desktops, notebooks, and other portable devices, used in connection with this Agreement. Party will also assure that any media or mechanism used to store or transfer data to or from the State includes industry standard security mechanisms such as continually up-to-date malware protection and encryption. Party will make every reasonable effort to ensure media or data files transferred to the State are virus and spyware free. At the conclusion of this agreement and after successful delivery of the data to the State, Party shall securely delete data (including archival backups) from Party's equipment that contains individually identifiable records, in accordance with standards adopted by the Agency of Human Services.

Party, in the event of a data breach, shall comply with the terms of Section 6 above.

10. Other Provisions:

Environmental Tobacco Smoke. Public Law 103-227 (also known as the Pro-Children Act of 1994) and Vermont's Act 135 (2014) (An act relating to smoking in lodging establishments, hospitals, and child care facilities, and on State lands) restrict the use of tobacco products in certain settings. Party shall ensure that no person is permitted: (i) to use tobacco products or tobacco substitutes as defined in 7 V.S.A. § 1001 on the premises, both indoor and outdoor, of any licensed child care center or afterschool program at any time; (ii) to use tobacco products or tobacco substitutes on the premises, both indoor and in any outdoor area designated for child care, health or day care services, kindergarten, pre-kindergarten, elementary, or secondary education or library services; and (iii) to use tobacco products or tobacco substitutes on the premises of a licensed or registered family child care home while children are present and in care. Party will refrain from promoting the use of tobacco products for all clients and from making tobacco products available to minors.

Failure to comply with the provisions of the federal law may result in the imposition of a civil monetary penalty of up to \$1,000 for each violation and/or the imposition of an administrative compliance order on the responsible entity. The federal Pro-Children Act of 1994, however, does not apply to portions of facilities used for inpatient drug or alcohol treatment; service providers whose sole source of applicable federal funds is Medicare or Medicaid; or facilities where Women, Infants, & Children (WIC) coupons are redeemed.

2-1-1 Database: If Party provides health or human services within Vermont, or if Party provides such services near the Vermont border readily accessible to residents of Vermont, Party shall adhere to the "Inclusion/Exclusion" policy of Vermont's United Way/Vermont 211 (Vermont 211), and will provide to Vermont 211 relevant descriptive information regarding its agency, programs and/or contact information as well as accurate and up to date information to its database as requested. The "Inclusion/Exclusion" policy can be found at www.vermont211.org.

Voter Registration: When designated by the Secretary of State, Party agrees to become a voter registration agency as defined by 17 V.S.A. §2103 (41), and to comply with the requirements of state and federal law pertaining to such agencies.

Drug Free Workplace Act: Party will assure a drug-free workplace in accordance with 45 CFR Part 76.

Lobbying: No federal funds under this agreement may be used to influence or attempt to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the awarding of any federal contract, continuation, renewal, amendments other than federal appropriated funds.

AHS ATT. F 12.31.16

CHAPTER 2

INFORMATION FROM THE BIDDER

1. QUALITY OF BIDDER'S EXPERIENCE

In this section you are telling the State about the related experience your company has with these services, this community, the local system of care, DVHA, etc.

Total points for this section –25. (see Proposal Review and the criteria for scoring chart, Section II-1, for additional detail)

2. BIDDER'S CAPACITY

In this section you are telling the State about the capacity of your company to provide the services outlined in the RFP. You are describing your organizational structure and how this program fits into this structure.

Total points for this section – 25 points. (see Proposal Review and the criteria for scoring chart, Section II-1 for additional detail)

CHAPTER 3

TECHNICAL PROPOSAL/PROGRAM SPECIFICATIONS

1. ATTACHMENT A SPECIFICATION OF WORK TO BE PERFORMED**1.1. TECHNICAL PROPOSAL**

This section describes the format of the bidder's response to key points in the program specifications detailed in Attachment A.

Total points for this section – 25.

(see Proposal Review and criteria for scoring chart, Section II-1 for additional detail)

1.1.1. DESCRIPTION OF SERVICES**1. Process Methodology**

- a. Interface and Accessibility
- b. Vendor will accept prior authorization (PA) requests through multiple methods, including telephone, fax, and internet (web-enabled prior authorization process).
- c. Vendor will publish standardized form(s) to use facsimile transmissions.
- d. Vendor will allow a web link to be established between its internet site and the VT-DVHA internet site for the purpose of creating a portal access to the vendor prior authorization web-submission functionality.
- e. Vendor (call center) will accept phone calls from VT-DVHA providers Monday-Friday, 8:00 a.m. to 8:00 p.m. EST. Additionally, after hours support will be made available 24 hours a day 7 days a week for urgent determinations. A toll-free phone number will be made available to all VT-DVHA providers.
- f. Vendor is to maintain a call answer rate of 80% of calls answered within 30 seconds.
- g. Vendor is to maintain a call abandonment rate of less than 5%.

2. Process Workflows

- a. Vendor will manage all PA requests in accordance to guidelines and processes outlined and found within Attachment A and per the instructions of the State, including but not limited to defining the steerage guidelines. PA will be performed for outpatient, non-emergency MRI, MRA, CT, CTA, PET, PET-CT procedures, and the following Advanced Imaging and Diagnostic Services cardiology services: Nuclear Stress Tests, Myocardial Perfusion Imaging, Stress Echocardiograms and Echocardiography Studies. (hereinafter referred to as "PA Procedures").
- b. Vendor will provide DVHA with all policies and procedures that govern the radiology benefit management workflow.
- c. Vendor shall provide DVHA their current Gold Card methodology and will work with the State to adopt DVHA's current Gold Card criteria.
- d. As sufficient data are collected, Vendor may utilize a proprietary predictive modeling capability to forecast individual requests with high probability of being appropriate, and automatically approve an appropriate level of requests on this basis. Data on the referring patterns and appropriateness of individual providers' use of PA Procedures will be accumulated over the term of the Agreement and utilized to periodically refresh the predictive modeling source data. The State understands that all software, data, logic, and other intelligence associated with the predictive modeling capability are proprietary to Vendor, and ownership of all materials, software, data, logic, and other intelligence associated with the predictive modeling capability shall remain with Vendor and shall not transfer to any third party.
- e. The State will provide an adequate resource to Vendor sufficient to assist with

member and provider eligibility issues and with carrying out responsibilities under the contract.

3. Orientation Requirements

- a. Vendor will provide reasonable access to on-site orientation to the following groups of users during the implementation phase:
 - i. HP personnel
 - ii. DVHA personnel
 - iii. VT-DVHA providers
 - iv. VT Medical Society
- b. Any other training other than those identified above will be outside of this statement of work and subject to discussion/agreement with Vendor.
- c. Training for all users will be done in a classroom environment at DVHA in Williston, VT unless other arrangements are mutually agreed.
- d. The training will be included as part of the operation of PA Radiology Management and will be considered to be one of the costs covered by the pricing agreement. At minimum, training should include: quick reference guidelines with details of the program; overviews of the prior authorization process; web portal instructions and overviews; and radiology guidelines.
- e. All provider training sessions being conducted by Vendor (on-site in VT, web-based, or via call-in) need to be approved by the State. All training materials generated by Vendor must also be reviewed and approved by the State.
- f. Vendor will assume the responsibility of three provider mailings (provider mailing, performing facility mailing, training similar invitation mailing) associated with the program startup as well as orientation and training, except those originated by the State.
- g. Vendor will assume the responsibility of provider correspondence associated with the approval and denial of authorization requests during the execution of this program.
- h. Forms for all provider and member communications generated by Vendor (e.g. decision letters, marketing material, etc.) will be reviewed and approved by the State prior to use.

4. Production Turnaround

- a. PA Requests will be processed and providers notified in accordance with the workflow described in Attachment A.

5. Reporting

- a. The following reports are to be prepared in a mutually agreed upon format and submitted to the State on a quarterly basis with month to month breakdown:
 - i. Number of PA Requests received by intake method (internet, Fax, phone).
 - ii. Number of PA Requests approved/denied by service type (MRI, CT etc.).
 - iii. Number of PA turnaround statistics (PA process rate) including outliers by intake method.
 - iv. Number of PA Requests where additional clinical information was requested.
 - v. Average time between the receipt of clinical information and the decision on the request
 - vi. Number of PA Requests where a professional requesting PA asked for a discussion with a health care professional peer, including the average number of contacts to engage in this discussion.
 - vii. Call center metrics (total calls received/call answer speed/call abandon

- rate.)
- viii. PA requests processed via predictive modeling capability and outcomes.
- ix. Savings and trend analysis
- b. The following reports are to be prepared in a mutually agreed upon format and submitted to the State on a quarterly basis
 - i. PA requests processed via predictive modeling capability and outcomes
 - ii. Predictive modeling Quality Control Audit Results (Monthly 10% review of all PAs processed via predictive modeling.)
 - iii. Top 25 referring doctors (studies requested/ denial rate information by provider)
 - iv. Top performing providers (volume)
 - v. PA denial rates including rationales and type of imaging denied
- c. The following reports are to be prepared in a mutually agreed upon format and submitted to the State on an annual basis:
 - i. Vermont Provider Satisfaction – performed by an independent third party administrator
 - ii. Utilization savings and trending analysis.
 - iii. Gold Card Program evaluation, analysis, and eligibility reporting.
 - iv. Total number of PA requests.
- 6. **Data Security and Confidentiality of Information**
 - i. All data transmissions required to be encrypted under the HIPAA Security Regulations between both parties' work locations, and among and between all other work locations, shall be encrypted in a mutually agreed upon encryption format that meets the standards required in the HIPAA Security Regulations.
 - 1. Vendor must provide a comprehensive tracking methodology that will control and track the status of all PAs including: receipt, Vendor internal workflow, and output to the State for each transmission of PA data.
 - 2. Vendor will adhere to the HIPAA requirements as defined in a separate Business Associate agreement between the Parties.
- 7. **Work Volume Estimates**
 - a. The State has estimated the number of PA requests to be 25,000 for SFY '18. This volume is a projected average and should only be used for estimating potential work volume.
 - b. The State cannot guarantee the above average as representative of future volumes because business policy changes can occur at any time, and may influence the number of PA's being submitted (upward or downward) by Vermont providers.
 - c. If an increase in PA receipts does occur, after a reasonably sufficient time to implement necessary changes, Vendor is required to process the increased volume consistent with the production turnaround timeframes as noted in the Production Turnaround Section.
- 8. **Delivery Structure**
 - a. The Division of Health Services and Managed Care will provide the management and direction for this project.
 - b. Vendor will identify and allocate the appropriate resources to reasonably meet the commitments outlined in this Statement of Work (SOW), the HPE team will cooperate with Vendor and provide the resources to reasonably meet the commitments outlined in this SOW and the Subcontract.

9. Pricing

- a. Provide a fixed fee per PA Procedure CPT-code requested pursuant to this SOW and the Subcontract

10. Disaster Recovery

- a. Describe the specific measures in place to recover from a disaster that may affect processing of Prior Authorization requests.

11. Technical Requirements

- a. Complete daily eligibility files are to be provided by HP to Vendor in scope and format mutually agreed to by HP and Vendor. These tables are built from extract files downloaded from certain VTXIX system master files and uploaded to Suppliers system for validation of specific data fields during data capture for VTXIX Prior Authorization Requests. These files will be refreshed daily by HP via secure electronic communication on a schedule to be established between HP and Vendor. There are two (2) daily files, i.e., active VT DVHA Client file (beneficiary information) and Provider Enrollment file.
- b. Complete daily authorization files are to be provided by Vendor to HP for authorizations initiated and completed. This file will be refreshed daily by Vendor via secure electronic communication on a schedule to be established between HP and Vendor. There is one (1) daily file, i.e., Prior Authorization Approval Information.

12. Acceptance Criteria for Services

- a. Acceptance will occur upon the State's written acceptance on the services.

1.1.2. POLICY AND PROCEDURES**1. Utilization management (UM) or precertification description.**

Vendor shall implement and perform a prior authorization (PA) program for elective outpatient, diagnostic MRI, MRA, CT, CTA, PET and PET-CT imaging and the following cardiology services: Nuclear Stress Tests, Myocardial Perfusion Imaging, Stress Echocardiograms and Echocardiography Studies. (hereinafter referred to as "PA Procedures").

- a. The approach is one of encouraging cost-effective imaging tests while maintaining high-quality patient care. In addition, vendor will utilize a proprietary predictive modeling capability to forecast individual requests. The predictive modeling capability will allow vendor to specifically avoid the 100% inspection approach of most PA programs by intelligently identifying and immediately approving those requests with very high probability of medical necessity. By focusing on selected high tech modalities, the intent of this program is that the administrative burden on Vermont providers is minimized while a large component of radiology costs is managed.
- b. The program will evaluate outpatient elective MRI, MRA, CT, CTA, PET and PET-CT imaging tests and the following advanced imaging and diagnostic cardiology services: Nuclear Stress Tests, Myocardial Perfusion Imaging, Stress Echocardiograms and Echocardiography Studies and address questionable or negotiable medical necessity issues.
- c. Exempted from prior-authorization is any test for emergency room care, inpatient hospital, radiation therapy procedures, or tests precluded from prior-authorization under state or federal laws or regulations. Emergent tests conducted in other than hospital emergency rooms will require the

- provider's submission of a retroactive PA request.
- d. Vendor will perform UM Program services as a delegate of State. Requests for PA may be initiated either via toll-free telephone, toll-free fax/mail or via the internet from either the requesting provider or the primary care provider (PCP). (All three types of initiation venues must be available to the provider.)
 - e. Vendor shall be subject to a pre-delegation site review and evaluation of its Program.
 - f. Vendor shall maintain a written UM Program description which includes:
 - i. Policies/procedures to: evaluate Medical Necessity; guide use of nationally recognized and locally approved criteria and information sources; review and approve services or determine that they are not medically necessary; ensure that only board certified physicians will render denials (intake specialists and nurses will be available for approvals);
 - ii. A description of mechanism to periodically update the UM Program description and the UM Program's policies and procedures;
 - iii. A description of the roles and functions of the UM Program to include a definition of the roles and responsibilities of the UM Program staff;
 - iv. Criteria for clearly documenting and communicating to participating physicians' appropriateness of medical services;
 - v. An appropriate mechanism for checking the consistency of application of criteria across physician and non-physician reviewers;
 - vi. An appropriate mechanism is present for updating review criteria periodically, and the time of the update is specified in protocol or policy.
 - g. UM Program decisions shall be made in a timely manner. UM Program policies and procedures shall clearly define the maximum time frames for UM decisions. All UM Program decisions shall be completed within the timeframes outlined herein or such shorter time as required to meet all applicable State requirement.
 - i. Vendor shall implement an appropriate mechanism to monitor and document timeliness of decisions that shall include the following:
 - 1. Fax/mail: documentation to show urgent requests are responded to within 1 business day.
 - 2. Web portal: the web portal must be available 7 days per week, 24 hours per day, and should be easily navigated. Where all information has been provided to demonstrate that the request meets clinical appropriateness guidelines, an approval decision will be immediate with the provider seeing an approval within 4-5 minutes unless evidence guidelines indicate that further review is required. Documentation to show seventy-five (75%) of routine requests are responded to within two (2) working days.
 - 3. Telephone: time to initiate an approval should only take, on average, 4-5 minutes when all information is provided to render a decision.

- ii. Performance expectations will be agreed upon during negotiations with the successful bidder.
 - iii. Vendor will monitor and analyze its compliance with timeliness requirements and take action to meet or improve adherence to such requirements.
 - h. Vendor shall provide State with a copy of its written UM Program description.
 - i. Vendor shall maintain all applicable licensures and certifications required to perform the delegated UM activities.
 - j. Vendor shall maintain appropriate records with respect to UM Program activities for seven (7) years or longer if required by law.
 - k. State shall cover Emergency Services without pre-certification, where such services were necessary to screen and stabilize members in cases where a prudent layperson, acting reasonably, would have believed an emergency medical condition existed.
 - l. Vendor shall have a full-time medical director who provides oversight of the UM Program and shall use board certified specialists to assist in determining that any procedure is not Medically Necessary.
 - m. The UM Program shall utilize nurses, licensed to practice as required by the state in which the UM Program services are being conducted, to collect and evaluate patient clinical information against Medical Necessity criteria.
 - n. Non-clinical staff may utilize protocols and criteria approved by the Medical Director to collect relevant clinical and non-clinical information and shall not make medical appropriateness/necessity decisions.
 - o. Vendor will deploy its proprietary predictive modeling techniques in an attempt to prescreen requested Covered Services that are likely to be Medically Necessary or not Medically Necessary for the purpose of improving customer service for requesting providers. Vendor and State will collaborate to establish parameters for adjusting the predictive modeling system in order to target the level at which a study will be auto-approved.
- 2. Delegation for communication of Medical Necessity determinations and for appeals.
 - a. For each determination that a requested Covered Service is not medically necessary, or denial, vendor will document:
 - i. Credentials of the reviewer who recommended denial and clinical rationale;
 - ii. That an explanation was provided to the Provider with a description of any additional material or information necessary for the Provider to submit for an approval, and why the additional material/information is necessary;
 - iii. Notification to the Member, in accordance with DVHA's standards, stating the specific reasons for the denial and a description of how to file an internal appeal and/or a fair hearing;
 - iv. Ability for a peer discussion;
 - v. Copy of the criteria used in the decision-making process.
 - b. Form denial letters and any material change thereto will be mutually agreed upon by the State. State shall administer the appeal process with respect to appeal determinations hereunder. State shall process all fair hearing requests. In connection with any such appeal and/or fair hearing Vendor

shall assist and cooperate with State and shall promptly provide all documentation reasonably requested by State, and provide testimony at appeal and/or fair hearing, if requested by State. State or the applicable governmental authority, as applicable, shall have final decision-making authority with regard to fair hearing requests.

- c. A requesting provider may request reconsideration of a denial within three (3) business days of the initial determination from the vendor. The original physician reviewer or a designated alternate physician reviewer will be available to participate in this discussion within one business day of the request for reconsideration if desired by the requesting provider. The requesting provider may choose to provide additional clinical information in lieu of or in addition to a peer-to-peer discussion. The Medical Necessity of the request may be confirmed, based on additional information provided, or the denial upheld.
 - d. Except as otherwise agreed to by the State. The State shall retain responsibility for responding to member complaints. Vendor shall notify State's Member Services within one business day of any complaint or grievance filed with vendor by or on behalf of any Participant.
- 3. Medical Necessity Criteria – The medical necessity criteria should be transparent, evidence-based, and reviewed by appropriately certified physician specialists on a routine basis. Criteria training shall occur during orientation and shall be made readily available to the State and all of the State's participating providers.
 - 4. Vendor Experience and Presence – Vendor must have past relevant experience performing radiology review services. References shall be made to the client upon request.

2. ATTACHMENT B PROGRAM COSTS/PAYMENT PROVISIONS

2.1. PROGRAM COSTS

Proposals will be evaluated on total costs, administrative versus direct service costs and the narrative describing your company's experience fiscally managing contracts of comparable scale, scope and complexity.

Total points for this section – 25.

(see Proposal Review and the criteria for scoring chart, Section II-1 for additional detail)

2.2. CONTRACT VALUE/QUANTITY

The estimated annual value of this contract is undetermined. The annual value and quantities are estimated only based on prior usage and may be increased or decreased to meet actual requirements. Contract issuance is contingent upon funding availability. The maximum dollar amount payable under this contract is not intended to guarantee any amount of payment. The Vendor will be paid at the billable rates for services actually performed, up to the maximum allowable amount.

2.3. PERFORMANCE GUARANTEES

Vendor agrees to comply with Performance Standards related to performance of its duties and obligations under this Agreement.

- 1) Telephone Answer Speed.

- (a) Guarantee: The telephone answer speed will result in eighty percent (80%) or more of calls being answered in thirty (30) seconds or less. If the telephone answer speed results in less than 80% of all calls being answered within 30 seconds, the total Service Fee for the subsequent month(s) will face liquidated damages in the amount of \$1,000. The State shall reinstate full payment of the MSI Service Fee in the subsequent month after 80% or more of calls are answered by the Vendor within 30 seconds or less.
 - (b) Measure: The telephone answer speed for Covered Health Services and related customer service calls will be monitored by Vendor and reported to the State quarterly by month. The answer speed will be based on Covered Health Services and related customer service calls received Monday through Friday during normal business hours and will measure the time between the selection of an option from the Vendor's automated attendant options until the phone is answered by a Vendor employee.
- 2) Telephone Abandon Rate.
 - (a) Guarantee: The telephone abandon rate will not exceed five percent (5%). If the telephone abandon rate exceeds 5%, the Service Fee for the subsequent month(s) will face liquidated damages in the amount of \$1,000. The State shall reinstate payment of the full Service Fee in the subsequent month after the Vendor's telephone abandon rate drops to 5% or less.
 - (b) Measure: The telephone abandon rate will be monitored by Vendor and reported to the State quarterly by month. The telephone abandon rate shall be calculated as the percentage of total Covered Health Services and related customer service calls made during normal business hours that hang up before the call is answered.

2.4. INVOICES

Vendor will bill the State on or about the first of each month for services authorized under the contract and provided during the previous month. Upon timely and accurate submission of invoices, the State will pay the Vendor for the services on a NET 30 payment term.

2.4.1. Invoice will be in such form as required by the State.

2.4.2. All deliverables, including required reports, must be received and approved by the State before payment will be remitted to the Vendor.

2.4.3. The invoice requirements apply to all the programs covered under this RFP.

2.4.4. Invoices are to be sent to:

Meaghan Kelley: Meaghan.Kelley@vermont.gov

APPENDIX A

REQUIRED GENERAL FORMS

REQUEST FOR PROPOSAL
Radiology Benefit Management

This form must be completed and submitted as part of the response for the proposal to be considered valid. The undersigned agrees to furnish the products or services listed at the prices quoted and, unless otherwise stated by the vendor, the Terms of Sale are Net 30 days from receipt of service or invoice, whichever is later. Percentage discounts may be offered for prompt payments of invoices; however, such discounts must be in effect for a period of 30 days or more in order to be considered in making awards.

VERMONT TAX CERTIFICATE AND INSURANCE CERTIFICATE

To meet the requirements of Vermont Statute 32 V.S.A. subsection 3113, by law, no agency of the State may enter into extend or renew any contract for the provision of goods, services or real estate space with any person unless such person first certifies, under the pains and penalties of perjury, that he or she is in good standing with the Department of Taxes. A person is in good standing if no taxes are due, if the liability for any tax that may be due is on appeal, or if the person is in compliance with a payment plan approved by the Commissioner of Taxes, 32 V.S.A. subsection 3113. In signing this bid, the bidder certifies under the pains and penalties of perjury that the company/individual is in good standing with respect to, or in full compliance with a plan to pay, any and all taxes due to the State of Vermont as of the date this statement is made.

Bidder further certifies that the company/individual is in compliance with the State's insurance requirements as detailed in section 21 of the Purchasing and Contract Administration Terms and Conditions. All necessary certificates must be received prior to contract issuance. If the certificate of insurance is not received by the identified single point of contact prior to contract issuance, the State of Vermont reserves the right to select another vendor. Please reference this RFP# when submitting the certificate of insurance.

Insurance Certificate: Attached _____ Will provide upon notification of award: ____ (within 5 days)

Delivery Offered _____ Days After Notice of Award Terms of Sale _____

Quotation Valid for _____ Days _____ Date: _____

Name of Company: _____ Telephone Number: _____

Fed ID or SS Number: _____ Fax Number: _____

By: _____ Name: _____
Signature (Bid Not Valid Unless Signed) (Type or Print)

This is NOT AN ORDER

All returned quotes and related documents must be identified with our request for quote number.

CERTIFICATIONS AND ASSURANCES

I/we make the following certificates and assurances as a required element of the bid or proposal to which it is attached, understanding that the truthfulness of the facts affirmed here and the continuing compliance with these requirements are conditions precedent to the award or continuation of the related contract(s):

1. The prices and/or cost data have been determined independently, without consultation, communication or agreement with others for the purpose of restricting competition. However, I/we may freely join with other persons or organizations for the purpose of presenting a single proposal or bid.
2. The attached proposal or bid is a firm offer for a period of 120 days following receipt, and it may be accepted by the DVHA without further negotiation (except where obviously required by lack of certainty in key terms) at any time within the 120 day period.
3. In preparing this proposal or bid, I/we have not been assisted by any current employee of the State of Vermont whose duties related (or did relate) to this proposal, bid or prospective contract, and who was assisting in other than his or her official, public capacity. Neither does such a person nor any member of his or her immediate family have any financial interest in the outcome of this proposal or bid. (Any exceptions to these assurances are described in full detail on a separate page and attached to this document).
4. I/we understand that the DVHA will not reimburse me/us for any costs incurred in the preparation of this proposal or bid. All proposals or bids become the property of DVHA.
5. I/we understand that any contract(s) awarded as a result of this RFP will incorporate terms and conditions substantially similar to those attached to the RFP. I/we certify that I/we will comply with these or substantially similar terms and conditions if selected as a Vendor.
6. I hereby certify that I have examined the accompanying RFP forms prepared by: _____ for the funding period beginning _____ and ending _____ and that to the best of my knowledge and belief, the contents are true, and correct, and complete statements prepared from the books and records of the provider in accordance with applicable instructions, except as noted.

Signature: _____ Date: _____

Title: _____

RATE SHEET
(to be included in the proposal packet)

Company Name: _____

Contract Person for all RFPS: _____

Title: _____

Phone Number: _____

Mailing Address: _____

Program:

Proposed Rate(s)

(daily rate, if applicable)

APPENDIX B

REQUIRED COVER SHEET AND REPORTING FORMS

DEPARTMENT OF VERMONT HEALTH ACCESS**APPLICANT INFORMATION SHEET**

(To be included in the proposal packet)

****NOTE:** This information sheet must be included as the cover sheet of the application being submitted. Be sure to complete this form in its entirety. Please fill out and attach a fw-9 to this form signed by the duly appointed signing official for your company.

Applicant Organization: _____

Contact Person: _____

Title: _____

Mailing Address: _____

Town, State, ZIP: _____

Telephone: _____ Fax #: _____

E-mail Address: _____

Fiscal Agent (Organization Name): _____

FY Starts: _____ FY Ends: _____

Financial Contact Person: _____

Mailing Address: _____

Town, State, ZIP: _____

Telephone: _____ Fax #: _____

E-mail Address: _____

Federal Tax ID Number: _____

Whom should we contact if we have questions about this application?

Name _____ Phone Number _____

SUMMARY OF FUNDS
(to be included in the proposal packet)

Organization Name _____

Fed ID # _____

Summary of Funds received during your current fiscal year
_____ to _____

Source of Funds	Contract/grant total award	Briefly describe activities supported by these funds
Income total		

SCHEDULE A: SUMMARY OF COSTS

BUDGET SUBMITTAL FORM

BUSINESS NAME:			
CONTACT NAME AND NUMBER:			
LINE #	BUDGET CATEGORY	PAID HOURS	TOTAL COST
DIRECT PROGRAM COSTS SALARIES:			
1			
2			
3			
4			
5			
6	TOTAL SALARIES		
7	FRINGE BENEFITS		
8	% OF SALARIES		
DIRECT OPERATING:			
9	CONTRACTED- PERSONNEL		
10	CONTRACTED - SERVICES		
11	TELEPHONE/ CELL PHONE		
12	SUPPLIES		
13	TRAVEL		
14	TRAINING		
15	BUILDING RENT OR MORTGAGE/UTILITIES (ONLY IF NOT CO-LOCATED)		
16	INSURANCE		
17	PRINTING		
18	POSTAGE		
19	ACTIVITIES (FOR COMMUNITY SKILLS WORK)		
20	TOTAL OPERATING		
21	TOTAL DIRECT COSTS		
INDIRECT ALLOCATIONS:			
22	ADMINISTRATION (NOT TO EXCEED 13%)		
23	IT EQUIPMENT		
24	REPAIR & MAINTENANCE		
25	TOTAL INDIRECT		
26	TOTAL COSTS		
27	TOTAL DIRECT SERVICE/ SUPERVISION FTEs		

(Schedules B, C and D are to be included in the proposal packet)

SCHEDULE A*: BUDGET SUBMITTAL FORM INSTRUCTIONS

General Instructions:

The Budget Submittal Form is a generic form designed to best fit all Program Proposals. **Please read the program specifications carefully and follow the format to ensure that each budget item is considered for submittal**

Form A Detailed Instruction:

Lines 1-6 – Salaries

1-5 – Enter position titles in Column B. Enter paid hours for the contract period in Column C. Enter total salary for each position for the contract period.

6 – Sum of lines 1 –5

Line 7 – Fringe Benefits

Enter the total fringe benefits to be paid for the total salaries on line 6 (*max 25% – 33%*)

Line 8 - % of Salaries

Line 7/Line 6

Lines 9-20 – Direct Operating

9-19 – Enter the total to be paid for each line item during the contract period. Include any additional items not included in 9-15 on lines 16-19.

20 – Sum of lines 9-19.

Line 21 – Total Direct Costs

Sum of lines 6, 7, and 20.

Lines 22-26 – Indirect Allocations

22-25 – Enter the total company costs to be allocated to this program for the contract period. Include any additional items not included in 22-23 on lines 24-25.

26 – Sum of lines 22-25.

7). Line 27 – Total Costs

8.) Line 28 – Total number of direct service/supervision FTEs funded by this contract

***A completed Schedule A is to be included in the Proposal Packet.**

SCHEDULE B DETAIL OF EXPENSES

In narrative form explain how figures for salary, benefits, phone, mileage, buildings and facilities were determined.

SCHEDULE C ALLOCATION OF EXPENSES

In narrative form, describe your method for allocating your administrative costs.

SCHEDULE D RELATED PARTY DISCLOSURE

Please identify all related party relationships including cost purpose and approval process.

Act 156, Section E.309.1

From the 2009-2010 Legislative Session

(b) The department of Vermont health access may institute a prior authorization process for high-tech imaging, including scans such as computed tomography (CT), computed tomographic angiography (CTA), magnetic resonance imaging (MRI), magnetic resonance angiography (MRA), positron emission tomography (PET), positron emission tomography-computed tomography (PET-CT). The prior authorization process shall not apply to X-ray, ultrasound, mammogram, or dual X-ray absorptiometry (DXA) images and shall not apply to imaging ordered by emergency departments or during an inpatient admission. The prior authorization process shall include the following requirements:

- (1) Approval guidelines shall be transparent, readily available to health care professionals upon request, based on peer-reviewed, published clinical standards, and include citations for the sources of the standards.
- (2) Decisions on prior authorization requests shall be made in a timely manner and the department shall have sufficient clinical staff to provide timely access by health care professionals making requests.
- (3) The department shall form an advisory committee comprised of health care professionals to comment on: the evidence-based guidelines used and the process for prior authorization with the goal of minimizing the administrative burden on health care professionals, including any forms and the timelines for the process.
- (4) If the department uses a vendor for prior authorization of imaging, the terms of the contract shall prohibit the vendor from creating financial incentives for the utilization management reviewer to deny requests for imaging services. The vendor chosen shall have relevant business experience and the department shall ensure that the vendor has information about the imaging-related findings in the report required by No. 49 of the Acts of 2009 that found Vermont health care professionals' imaging rates are among the lowest in the country.
- (5) The department or its vendor shall conduct training about the prior authorization process at least 60 days prior to the implementation of the process. This training shall include:
 - (A) face to face regional meetings and demonstrations;
 - (B) webinars; and
 - (C) other training as requested by health care professionals.
- (6) The department or its vendor shall distribute information about the prior authorization approval guidelines and the process to all participating providers at least 60 days prior to the implementation of the prior authorization process. The department or its vendor shall provide an on-line tool to allow health care professionals to determine if prior authorization is required for a particular service.
- (7) The department shall track and report the following information:
 - (A) imaging usage rates, including usage in emergency departments; the aggregate amount reimbursed for imaging by the department; and net savings from implementing the prior authorization process;
 - (B) the number of requests processed, including numbers of approvals and denials, and number of requests by method, including through a website, by telephone, by fax, and by mail;
 - (C) the average transaction time by method of request, including web response time, call waiting time, and fax response time.

- (D) the number of requests where additional clinical information was requested by the department or its vendor;
 - (E) the average time between the receipt of clinical information and the decision on the request; and
 - (F) the number of prior authorization requests where a professional requesting prior authorization asked for a discussion with a health care professional peer, including the average number of contacts required to engage in this discussion.
- (8) The department or its vendor shall perform a satisfaction survey of health care professionals annually and meet with health care professionals and the Vermont medical society to discuss the survey results.
- (9) The department or its vendor shall establish a process to exempt health care professionals from the prior authorization process when the health care professionals routinely order imaging consistent with the department's evidence-based guidelines and whose prior authorization requests are routinely granted by the department. In developing this exemption, the department shall review its data and meet with health care professionals and the Vermont medical society to discuss the appropriate process for this exemption.